

Michael L. Parson
Governor



Sarah H. Steelman
Commissioner

State of Missouri
OFFICE OF ADMINISTRATION
Division of Purchasing
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<http://oa.mo.gov/purchasing>

Karen S. Boeger
Director

To: File RFPS30034902100318
FROM: Julie Kleffner, Buyer / JK
RE: Evaluation and Award
DATE: May 27, 2021

Five proposals were received in response to Request for Proposal RFPS30034902100318 for Comprehensive Health Care Services for the Department of Corrections. Proposals were submitted by:

1. Centurion of Missouri, LLC (Vienna, Virginia)
2. Corizon, LLC (Brentwood, Tennessee)
3. InGenesis, Inc. (San Antonio, Texas)
4. Wellpath, LLC (Nashville, Tennessee)
5. Wexford Health Sources, Inc. (Pittsburgh, Pennsylvania)

After receipt of signed confidentiality statements, the proposals were provided to the evaluation committee consisting of the following:

LaToya Duckworth, Department of Corrections
Scott O'Kelly, Department of Corrections
William (Bill) Koebel, Department of Health and Senior Services
Kathryn (Katie) Thumann, Department of Mental Health

Danice Chaidez and Beth Lambert were the procurement officers for the Department of Corrections.

It is noted all the signed confidentiality statements reference the correct RFP number, RFPS30034902100318; however, the title is erroneously referred to as "Offender Health Care" in lieu of "Comprehensive Health Care" on some of the confidentiality statements.

Evaluation meetings were held to discuss the proposals and perform a subjective evaluation in accordance with the criteria stated in the RFP. A brief overview of the evaluation process was provided to the evaluation committee. The committee discussed the acceptability of the

proposals during the evaluation meetings to determine if each vendor complied with the mandatory requirements of the RFP.

Also during the evaluation meetings, the evaluation committee discussed the areas of the evaluation for each of the proposals. Following these discussions, the evaluation committee decided to conduct reference verification calls of the vendors. Therefore, reference verification calls were scheduled and conducted.

As a result of discussions from the meetings, the evaluation committee determined that negotiations should be conducted as part of the evaluation process. Therefore, letters of negotiation were issued to each vendor. Also, changes to the RFP were included as a part of the negotiations. In response to the negotiation letters, the vendors were given an opportunity to submit their "Best and Final Offer" (BAFO). Each vendor responded (see BAFO documentation found with each proposal). The BAFO responses were forwarded to the evaluation committee for completion of their subjective evaluation.

Following receipt of the BAFO responses, the evaluation committee completed discussions of the proposals and the subjective evaluation and assigned the subjective evaluation points to the categories of Proposed Methodology, Approach and Work Plan; Team Qualifications; and Vendor Information and Past Performance.

The evaluators' subjective comments and points are attached hereto. The attached evaluation report highlights the basic considerations affecting the subjective evaluation performed.

A waiver of minor technicality was approved for InGenesis for not correctly naming the MBE in the Participation Commitment form (see memo dated December 3, 2020).

The Division of Purchasing performed a cost evaluation in accordance with paragraph 6.7.2 of the RFP (see attached file documentation). Additionally, the Division of Purchasing reviewed each proposal to determine participation by an MBE/WBE, an Organization for the Blind and/or a Sheltered Workshop, and/or a Service-Disabled Veterans Business Enterprise (see memo dated March 16, 2021).

After completion of the subjective evaluation, the Division of Purchasing inserted the cost evaluation points, MBE/WBE evaluation points, Organization for the Blind/Sheltered Workshop bonus points, and/or Service-Disabled Veteran Business Enterprise bonus points onto the evaluation report forms and computed the total points for each vendor.

Pursuant to section 6.12.6 of the RFP, the Department of Corrections conducted the review of the relevant litigation, pending investigation, assessment, and substantiated findings, Exhibit L, and determined the litigation disclosures are not an impediment to contact award. Refer to the December 28, 2020 memos from Beth Lambert with the Department of Corrections.

Several of the proposals submitted by vendors contained materials that were claimed to be confidential, and the Division of Purchasing examined the items marked as such by the

File
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May 27, 2021

vendors. The Division has determined that the vendors' identified confidential portions of their proposals do appear to qualify as trade secret, and are therefore going to be treated as closed records under the Sunshine Law (see the May 21, 2021 memo).

As evidenced by the attached evaluation report, Centurion of Missouri received the highest total point score. It is noted that Centurion of Missouri is located in Virginia. However, a proposal was not received from a Missouri based vendor. Consequently, the application of a reciprocal preference is not warranted. Therefore, Centurion of Missouri is recommended by the evaluation committee for contract award as the "lowest and best" vendor.

The results from the evaluation were presented to the Department of Corrections to ensure that the recommended vendor would meet the needs of the state agency and to ensure that the pricing was acceptable. The Department of Corrections was in agreement with the recommendation of the evaluation committee and requested that I proceed with contract award to Centurion of Missouri. Therefore, I am proceeding with contract award as requested.

An inadvertent error was made on the Evaluation Report form in the Vendor Information and Past Performance category. Wellpath's total points should have been reflected as 39. Consequently, Wellpath's Total Points should be 154.46 (refer to the memo dated May 27, 2021).

/jk



Memorandum

To: Evaluation File
From: Julie Kleffner / JK
Date: May 27, 2021
RE: Correction of Inadvertent Evaluation Report Form Error

Upon final review of the RFP's Evaluation Report Form, the Division of Purchasing identified an inadvertent error in the assignment of subjective points to Wellpath.

RFP Attachment 139, Evaluation Criteria for Technical Proposal, identified three elements and possible points for subjective evaluation under the category Vendor Information and Past Performance as shown below in Table 6:

TABLE 6					
	Distinctive	Superior	Satisfactory	Marginal	Unsatisfactory
Overall Relevant Medical Care Experience	10	7	4	2	0
Overall Relevant Mental Health Care Experience	10	7	4	2	0
Case Studies/References	40	30	20	1	0

Attachment 139, Table 6, clearly designated 7 points for a Superior rating under the element Overall Relevant Mental Health Care Experience. However, pages 23 and 27 of the Subjective Evaluation erroneously identified 8 possible points for the Superior rating for Overall Relevant Mental Health Care Experience. Therefore, Wellpath, who received a Superior rating for this category, was erroneously assigned 8 points, instead of the correct assignment of 7 points. As a result of this error, Wellpath's

total assigned point score on the Evaluation Report Form for the three elements within the subjective category, Vendor Information and Past Performance, was 40 points instead of 39 points. Likewise, Wellpath's Total Points should have been stated as 154.46, instead of 155.46 on the Evaluation Report Form.

The corrected points have been notated on the Evaluation Report Form. This error in the assignment of subjective points did not change the final outcome of award.

/jk

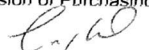
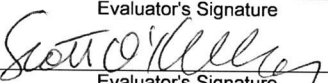

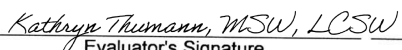
**EVALUATION REPORT FORM
DIVISION OF PURCHASING**

JK 3/22/2021

**REQUEST FOR PROPOSAL RFPS30034902100318
Julie Kleffner, Buyer**

Name of Vendor	Proposed Methodology, Approach, and Work Plan	Team Qualifications	Vendor Information and Past Performance	Cost	MBE/WBE Participation	Organization for the Blind/Sheltered Workshop	MO Service-Disabled Veteran Business Preference	Total Points
	(Maximum 30 Points)	(Maximum 20 Points)	(Maximum 60 Points)	(Maximum 80 Points)	(Maximum 10 Points)	(15 Points)	(3 Points)	(Maximum 218 Points)
1 Centurion of Missouri, LLC (Vienna, VA)	30	18	50	66.68	6.5	0	0	171.18
2 Corizon, LLC (Brentwood, TN)	7	12	7	76.74	6.7	0	0	109.44
3 InGenesis, Inc. (San Antonio, TX)	7	4	0	70.36	10.0	5	3	99.36
4 Wellpath, LLC (Nashville, TN)	24	13	40 *39	63.46	10.0	5	0	155.46 *154.46
5 Wexford Health Sources, Inc. (Pittsburgh, PA)	14	13	28	80.00	10.0	0.1	0	145.10
6								
7								
8								

We hereby attest that the subjective points assigned to each vendor listed above were scored pursuant to the established evaluation criteria and represent our best judgment of the subjective areas of the vendors' proposals. We have attached a brief written narrative, which highlights the reasons for our evaluation of the proposals as indicated by the scores above. Our comments represent only the opinions of this evaluation team and do not represent the position of the Division of Purchasing, the State of Missouri, or any other party. In addition, we understand that the MBE/WBE participation points, cost points, any Organization for the Blind and/or Sheltered Workshop preference bonus points, and any Missouri Service-Disabled Veteran Business preference bonus points will be calculated and added by the Division of Purchasing to arrive at the total points. The vendor with the highest total point score will be our final recommendation of the lowest and best proposal.

	William Koebel	Section Administrator, Health Standards and Licensure	Missouri Department of Health and Senior Services	13-Apr-21
_____ Evaluator's Signature	_____ Evaluator's Printed Name	_____ Title	_____ Agency	_____ Date
	Scott O'Kelley	Assistant Division Director/Mental Health & Subs. Use	Missouri Department of Corrections	13-Apr-21
_____ Evaluator's Signature	_____ Evaluator's Printed Name	_____ Title	_____ Agency	_____ Date
	LaToya Duckworth	Assistant Division Director for Medical Services	Missouri Department of Corrections	April 13, 2021
_____ Evaluator's Signature	_____ Evaluator's Printed Name	_____ Title	_____ Agency	_____ Date
	Kathryn Thumann	Director of Treatment Services, St. Louis Forensic Treatment Center	Missouri Department of Mental Health	April 14, 2021
_____ Evaluator's Signature	_____ Evaluator's Printed Name	_____ Title	_____ Agency	_____ Date

*See memo to file re: Correction of Inadvertent Evaluation Report Form Error

From: [Terry, Travis](#)
To: [Kleffner, Julie](#)
Subject: healthcare contract award
Date: Thursday, May 27, 2021 9:56:00 AM

Good morning, Julie.

The Department of Corrections has finalized its review of the bid evaluation for the comprehensive healthcare contract and would like to proceed with the award as recommended by the evaluation committee. A performance security bond in the amount of \$44,325,600 should be obtained from Centurion of Missouri.

Thank you,

Travis W. Terry

Division Director of Corrections
Division of Offender Rehabilitative Services
2715 Plaza Drive, Jefferson City, MO. 65109

From: [Kleffner, Julie](#)
To: [Lambert, Beth](#); [Terry, Travis](#)
Subject: Recommendation for Award of RFPS30034902100318 Comprehensive Health Care Services
Date: Wednesday, April 14, 2021 8:26:16 AM
Attachments: [image001.png](#)
[EVALUATION NARRATIVE FINAL.docx](#)
[Evaluation of Cost BAFO1.xlsx](#)
[BLIND ORGANIZATION-SHELTERED WORKSHOP MEMO.docx](#)
[MBE-WBE AND BLIND-SHELT WKSHP PARTICIPATION EVALUATION.xlsx](#)
[MBE-WBE PARTICIPATION EVALUATION MEMO.docx](#)
[SDVE memo.docx](#)
[image003.png](#)
Importance: High

Good morning,

As you are aware, the Division of Purchasing issued RFPS30034902100318 to establish a contract for Comprehensive Health Care Services.

In order to comply with the statutory mandate of awarding contracts to the “lowest and best” proposal, the evaluators were assigned the responsibility of conducting the subjective evaluation of Proposed Methodology, Approach and Work Plan, Team Qualifications, and Vendor Information and Past Performance.

The Division of Purchasing performed an objective cost evaluation in accordance with paragraph 6.7.2 of the RFP. The Division of Purchasing also reviewed the proposals for the MBE/WBE participation evaluation and to determine whether any of the vendors were eligible for preference bonus points by proposing participation from an Organization for the Blind and/or Sheltered Workshop or from a Service-Disabled Veteran Business Enterprise. Enclosed is a copy of the Evaluation Report Form with all points inserted, the subjective evaluation report, the cost evaluation report, the Blind/Sheltered participation memo, MBE/WBE participation memo, and the SDVE memo, prepared for the RFP.

As evidenced by the enclosed evaluation report, Centurion of Missouri received the highest total point score. It is noted that Centurion of Missouri is located in Virginia. However, a proposal was not received from a Missouri based vendor. Consequently, the application of a reciprocal preference is not warranted. Therefore, Centurion of Missouri is recommended by the evaluation committee for contract award as the “lowest and best” vendor.

Please review the findings from the evaluation and review the proposal submitted by the recommended vendor in order to ensure that the Proposed Methodology, Approach and Work Plan, Team Qualifications, and Vendor Information Past Performance of the vendor will meet the needs of your agency and that the prices proposed are acceptable. After such review, please advise whether you would like the Division of Purchasing to proceed with a contract award to Centurion of Missouri, as recommended.

Also, paragraph 2.16.1 of the RFP requires the contractor to furnish a performance security deposit in an amount equal to twenty-five percent (25%) of the total projected contract price of the initial contract year (Effective Date of Contract through June 30, 2022). Please advise the total amount

required for the performance security deposit.

Please note that the Division of Purchasing is still addressing a couple items that pertain to confidentiality after award of the contract.

If you have any questions, please feel free to contact me at 751-7656.

Julie Kleffner

Services Team

State of Missouri | OA/Purchasing

Tel: [573.751.7656](tel:573.751.7656) | Fax: [573.526.9816](tel:573.526.9816)

Julie.Kleffner@oa.mo.gov | www.oa.mo.gov/purch

How did we do? <https://surveys.mo.gov/oacares>

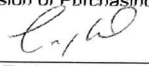
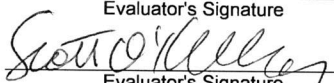

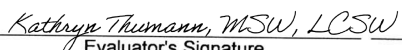
**EVALUATION REPORT FORM
DIVISION OF PURCHASING**

JK 3/22/2021

**REQUEST FOR PROPOSAL RFPS30034902100318
Julie Kleffner, Buyer**

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3 InGenesis, Inc. (San Antonio, TX)	7	4	0	70.36	10.0	5	3	99.36
4 Wellpath, LLC (Nashville, TN)	24	13	40	63.46	10.0	5	0	155.46
5 Wexford Health Sources, Inc. (Pittsburgh, PA)	14	13	28	80.00	10.0	0.1	0	145.10
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We hereby attest that the subjective points assigned to each vendor listed above were scored pursuant to the established evaluation criteria and represent our best judgment of the subjective areas of the vendors' proposals. We have attached a brief written narrative, which highlights the reasons for our evaluation of the proposals as indicated by the scores above. Our comments represent only the opinions of this evaluation team and do not represent the position of the Division of Purchasing, the State of Missouri, or any other party. In addition, we understand that the MBE/WBE participation points, cost points, any Organization for the Blind and/or Sheltered Workshop preference bonus points, and any Missouri Service-Disabled Veteran Business preference bonus points will be calculated and added by the Division of Purchasing to arrive at the total points. The vendor with the highest total point score will be our final recommendation of the lowest and best proposal.

	William Koebel	Section Administrator, Health Standards and Licensure	Missouri Department of Health and Senior Services	13-Apr-21
_____ Evaluator's Signature	_____ Evaluator's Printed Name	_____ Title	_____ Agency	_____ Date
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_____ Evaluator's Signature	_____ Evaluator's Printed Name	_____ Title	_____ Agency	_____ Date
	Kathryn Thumann	Director of Treatment Services, St. Louis Forensic Treatment Center	Missouri Department of Mental Health	April 14, 2021
_____ Evaluator's Signature	_____ Evaluator's Printed Name	_____ Title	_____ Agency	_____ Date

**Comprehensive Health Care Services
Evaluation of Cost**

Evaluation of cost in accordance with paragraph 6.7.2 a. of the RFP

CENTURION OF MISSOURI									
		Pricing for Base Population of 23,000 (22,499 - 23,499)		Pricing Decrease for Population Increase (above the base population of 23,000 offenders)		Pricing Increase for Population Decrease (below the base population of 23,000 offenders)			
				Every Population Increase of 500 Above the Base Population of 23,000 Offenders		Every Population Decrease of 500 Below the Base Population of 23,000 Offenders			
				Firm, Fixed Price Per Diem, Per Offender		Firm, Fixed Price, Per Diem, Per Offender Decrease			
Original Contract Period:									
Effective Date of Contract through 6/30/22		\$ 21.12	\$ 0.25	\$ 0.25					
7/1/22 - 6/30/23		\$ 21.12	\$ 0.25	\$ 0.25					
7/1/23 - 6/30/24		\$ 21.12	\$ 0.25	\$ 0.25					
		Maximum Firm, Fixed Price Per Diem, Per Offender		Minimum Firm, Fixed Price, Per Diem, Per Offender Decrease		Maximum Firm, Fixed Price, Per Diem, Per Offender Increase			
First Renewal Period (7/1/24 - 6/30/25)		\$ 22.77	\$ 0.26	\$ 0.26					
Second Renewal (7/1/25 - 6/30/26)		\$ 23.70	\$ 0.27	\$ 0.27					
Third Renewal (7/1/26 - 6/30/27)		\$ 24.68	\$ 0.28	\$ 0.28					
Fourth Renewal (7/1/27 - 6/30/28)		\$ 25.71	\$ 0.29	\$ 0.29					
ORIGINAL CONTRACT PERIOD:									
<i>Effective Date of Contract through June 30, 2022 – An offender population of 22,000 for 180 calendar days and an offender population of 22,500 for 185 calendar days.</i>									
Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender -	(Firm, Fixed Price, Per Diem, Per Offender Increase	Every Population Decrease of 500 Below the Base Population of 23,000 Offenders (number of increments)	Total Increase]	Price Per Diem	TOTAL		
22,000	180	\$ 21.12	\$ 0.25	2	\$ 0.50	\$ 21.62	\$ 85,615,200.00		
22,500	185	\$ 21.12	\$ 0.25	1	\$ 0.25	\$ 21.37	\$ 88,952,625.00		
<i>July 1, 2022 through June 30, 2023 - An offender population of 23,000 for 180 calendar days and an offender population of 23,500 for 185 calendar days.</i>									
Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL		
23,000	180	\$ 21.12	\$ 0.25	0	\$ -	\$ 21.12	\$ 87,436,800.00		
23,500	185	\$ 21.12	\$ 0.25	1	\$ 0.25	\$ 20.87	\$ 90,732,325.00		

July 1, 2023 through June 30, 2024 - An offender population of 24,000 for 180 calendar days and an offender population of 24,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
24,000	180	\$ 21.12	\$ 0.25	2	\$ 0.50	\$ 20.62	\$ 89,078,400.00
24,500	185	\$ 21.12	\$ 0.25	3	\$ 0.75	\$ 20.37	\$ 92,327,025.00
Original Contract Period Total: \$							534,142,375.00

FIRST RENEWAL PERIOD:

July 1, 2024 – June 30, 2025 - An offender population of 25,000 for 180 calendar days and an offender population of 25,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
25,000	180	\$ 22.77	\$ 0.26	4	\$ 1.04	\$ 21.73	\$ 97,785,000.00
25,500	185	\$ 22.77	\$ 0.26	5	\$ 1.30	\$ 21.47	\$ 101,284,725.00
First Renewal Period Total: \$							199,069,725.00

SECOND RENEWAL PERIOD:

July 1, 2025 – June 30, 2026 - An offender population of 26,000 for 180 calendar days and an offender population of 26,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
26,000	180	\$ 23.70	\$ 0.27	6	\$ 1.62	\$ 22.08	\$ 103,334,400.00
26,500	185	\$ 23.70	\$ 0.27	7	\$ 1.89	\$ 21.81	\$ 106,923,525.00
Second Renewal Period Total: \$							210,257,925.00

THIRD RENEWAL PERIOD:

July 1, 2026 – June 30, 2027 - An offender population of 27,000 for 180 calendar days and an offender population of 27,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
27,000	180	\$ 24.68	\$ 0.28	8	\$ 2.24	\$ 22.44	\$ 109,058,400.00
27,500	185	\$ 24.68	\$ 0.28	9	\$ 2.52	\$ 22.16	\$ 112,739,000.00
Third Renewal Period Total: \$							221,797,400.00

FOURTH RENEWAL PERIOD:

July 1, 2027 – June 30, 2028 - An offender population of 28,000 for 180 calendar days and an offender population of 28,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
28,000	180	\$ 25.71	\$ 0.29	10	\$ 2.90	\$ 22.81	\$ 114,962,400.00

28,500	185	\$	25.71	\$	0.29	11	\$	3.19	\$	22.52	\$	118,736,700.00
											Fourth Renewal Period Total: \$	233,699,100.00
											GRAND TOTAL: \$	1,398,966,525.00

**Comprehensive Health Care Services
Evaluation of Cost**

Evaluation of cost in accordance with paragraph 6.7.2 a. of the RFP

CORIZON									
		Pricing for Base Population of 23,000 (22,499 - 23,499)		Pricing Decrease for Population Increase (above the base population of 23,000 offenders)		Pricing Increase for Population Decrease (below the base population of 23,000 offenders)			
				Every Population Increase of 500 Above the Base Population of 23,000 Offenders		Every Population Decrease of 500 Below the Base Population of 23,000 Offenders			
				Firm, Fixed Price Per Diem, Per Offender		Firm, Fixed Price, Per Diem, Per Offender Decrease			
Original Contract Period:									
Effective Date of Contract through 6/30/22		\$	19.18	\$	0.27	\$	0.27		
7/1/22 - 6/30/23		\$	19.18	\$	0.27	\$	0.27		
7/1/23 - 6/30/24		\$	19.18	\$	0.27	\$	0.27		
		Maximum Firm, Fixed Price Per Diem, Per Offender		Minimum Firm, Fixed Price, Per Diem, Per Offender Decrease		Maximum Firm, Fixed Price, Per Diem, Per Offender Increase			
First Renewal Period (7/1/24 - 6/30/25)		\$	20.11	\$	0.28	\$	0.28		
Second Renewal (7/1/25 - 6/30/26)		\$	20.64	\$	0.29	\$	0.29		
Third Renewal (7/1/26 - 6/30/27)		\$	21.18	\$	0.29	\$	0.29		
Fourth Renewal (7/1/27 - 6/30/28)		\$	21.73	\$	0.30	\$	0.30		
ORIGINAL CONTRACT PERIOD:									
<i>Effective Date of Contract through June 30, 2022 – An offender population of 22,000 for 180 calendar days and an offender population of 22,500 for 185 calendar days.</i>									
Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender -	(Firm, Fixed Price, Per Diem, Per Offender Increase	Every Population Decrease of 500 Below the Base Population of 23,000 Offenders (number of increments)	Total Increase]	Price Per Diem	TOTAL		
22,000	180	\$ 19.18	\$ 0.27	2	\$ 0.54	\$ 19.72	\$ 78,091,200.00		
22,500	185	\$ 19.18	\$ 0.27	1	\$ 0.27	\$ 19.45	\$ 80,960,625.00		
<i>July 1, 2022 through June 30, 2023 - An offender population of 23,000 for 180 calendar days and an offender population of 23,500 for 185 calendar days.</i>									
Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL		
23,000	180	\$ 19.18	\$ 0.27	0	\$ -	\$ 19.18	\$ 79,405,200.00		
23,500	185	\$ 19.18	\$ 0.27	1	\$ 0.27	\$ 18.91	\$ 82,211,225.00		

July 1, 2023 through June 30, 2024 - An offender population of 24,000 for 180 calendar days and an offender population of 24,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
24,000	180	\$ 19.18	\$ 0.27	2	\$ 0.54	\$ 18.64	\$ 80,524,800.00
24,500	185	\$ 19.18	\$ 0.27	3	\$ 0.81	\$ 18.37	\$ 83,262,025.00
Original Contract Period Total: \$							484,455,075.00

FIRST RENEWAL PERIOD:

July 1, 2024 – June 30, 2025 - An offender population of 25,000 for 180 calendar days and an offender population of 25,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
25,000	180	\$ 20.11	\$ 0.28	4	\$ 1.12	\$ 18.99	\$ 85,455,000.00
25,500	185	\$ 20.11	\$ 0.28	5	\$ 1.40	\$ 18.71	\$ 88,264,425.00
First Renewal Period Total: \$							173,719,425.00

SECOND RENEWAL PERIOD:

July 1, 2025 – June 30, 2026 - An offender population of 26,000 for 180 calendar days and an offender population of 26,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
26,000	180	\$ 20.64	\$ 0.29	6	\$ 1.74	\$ 18.90	\$ 88,452,000.00
26,500	185	\$ 20.64	\$ 0.29	7	\$ 2.03	\$ 18.61	\$ 91,235,525.00
Second Renewal Period Total: \$							179,687,525.00

THIRD RENEWAL PERIOD:

July 1, 2026 – June 30, 2027 - An offender population of 27,000 for 180 calendar days and an offender population of 27,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
27,000	180	\$ 21.18	\$ 0.29	8	\$ 2.32	\$ 18.86	\$ 91,659,600.00
27,500	185	\$ 21.18	\$ 0.29	9	\$ 2.61	\$ 18.57	\$ 94,474,875.00
Third Renewal Period Total: \$							186,134,475.00

FOURTH RENEWAL PERIOD:

July 1, 2027 – June 30, 2028 - An offender population of 28,000 for 180 calendar days and an offender population of 28,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
28,000	180	\$ 21.73	\$ 0.30	10	\$ 3.00	\$ 18.73	\$ 94,399,200.00

28,500	185	\$	21.73	\$	0.30	11	\$	3.30	\$	18.43	\$	97,172,175.00
											Fourth Renewal Period Total: \$	191,571,375.00
											GRAND TOTAL: \$	1,215,567,875.00

**Comprehensive Health Care Services
Evaluation of Cost**

Evaluation of cost in accordance with paragraph 6.7.2 a. of the RFP

INGENESIS									
		Pricing for Base Population of 23,000 (22,499 - 23,499)		Pricing Decrease for Population Increase (above the base population of 23,000 offenders)		Pricing Increase for Population Decrease (below the base population of 23,000 offenders)			
				Every Population Increase of 500 Above the Base Population of 23,000 Offenders		Every Population Decrease of 500 Below the Base Population of 23,000 Offenders			
				Firm, Fixed Price Per Diem, Per Offender		Firm, Fixed Price, Per Diem, Per Offender Decrease			
Original Contract Period:									
Effective Date of Contract through 6/30/22		\$	20.0000	\$	0.1597	\$	0.1597		
7/1/22 - 6/30/23		\$	20.0000	\$	0.1597	\$	0.1597		
7/1/23 - 6/30/24		\$	20.0000	\$	0.1597	\$	0.1597		
		Maximum Firm, Fixed Price Per Diem, Per Offender		Minimum Firm, Fixed Price, Per Diem, Per Offender Decrease		Maximum Firm, Fixed Price, Per Diem, Per Offender Increase			
First Renewal Period (7/1/24 - 6/30/25)		\$	21.2173	\$	0.1670	\$	0.1670		
Second Renewal (7/1/25 - 6/30/26)		\$	21.9060	\$	0.1720	\$	0.1720		
Third Renewal (7/1/26 - 6/30/27)		\$	22.6181	\$	0.1772	\$	0.1772		
Fourth Renewal (7/1/27 - 6/30/28)		\$	23.3543	\$	0.1825	\$	0.1825		
ORIGINAL CONTRACT PERIOD:									
<i>Effective Date of Contract through June 30, 2022 – An offender population of 22,000 for 180 calendar days and an offender population of 22,500 for 185 calendar days.</i>									
Offender Population	X	Calendar Days	X	[Firm, Fixed Price, Per Diem, Per Offender -	(Firm, Fixed Price, Per Diem, Per Offender Increase	Every Population Decrease of 500 Below the Base Population of 23,000 Offenders (number of increments)	Total Increase]	Price Per Diem	TOTAL
22,000		180		\$ 20.0000	\$ 0.1597	2	\$ 0.3194	\$ 20.3194	\$ 80,464,824.0000
22,500		185		\$ 20.0000	\$ 0.1597	1	\$ 0.1597	\$ 20.1597	\$ 83,914,751.2500
<i>July 1, 2022 through June 30, 2023 - An offender population of 23,000 for 180 calendar days and an offender population of 23,500 for 185 calendar days.</i>									
Offender Population	X	Calendar Days	X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
23,000		180		\$ 20.0000	\$ 0.1597	0	\$ -	\$ 20.0000	\$ 82,800,000.0000
23,500		185		\$ 20.0000	\$ 0.1597	1	\$ 0.1597	\$ 19.8403	\$ 86,255,704.2500

July 1, 2023 through June 30, 2024 - An offender population of 24,000 for 180 calendar days and an offender population of 24,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
24,000	180	\$ 20.0000	\$ 0.1597	2	\$ 0.3194	\$ 19.6806	\$ 85,020,192.0000
24,500	185	\$ 20.0000	\$ 0.1597	3	\$ 0.4791	\$ 19.5209	\$ 88,478,479.2500
Original Contract Period Total: \$							506,933,950.7500

FIRST RENEWAL PERIOD:

July 1, 2024 – June 30, 2025 - An offender population of 25,000 for 180 calendar days and an offender population of 25,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
25,000	180	\$ 21.2173	\$ 0.1670	4	\$ 0.6680	\$ 20.5493	\$ 92,471,850.0000
25,500	185	\$ 21.2173	\$ 0.1670	5	\$ 0.8350	\$ 20.3823	\$ 96,153,500.2500
First Renewal Period Total: \$							188,625,350.2500

SECOND RENEWAL PERIOD:

July 1, 2025 – June 30, 2026 - An offender population of 26,000 for 180 calendar days and an offender population of 26,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
26,000	180	\$ 21.9060	\$ 0.1720	6	\$ 1.0320	\$ 20.8740	\$ 97,690,320.0000
26,500	185	\$ 21.9060	\$ 0.1720	7	\$ 1.2040	\$ 20.7020	\$ 101,491,555.0000
Second Renewal Period Total: \$							199,181,875.0000

THIRD RENEWAL PERIOD:

July 1, 2026 – June 30, 2027 - An offender population of 27,000 for 180 calendar days and an offender population of 27,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
27,000	180	\$ 22.6181	\$ 0.1772	8	\$ 1.4176	\$ 21.2005	\$ 103,034,430.0000
27,500	185	\$ 22.6181	\$ 0.1772	9	\$ 1.5948	\$ 21.0233	\$ 106,956,038.7500
Third Renewal Period Total: \$							209,990,468.75

FOURTH RENEWAL PERIOD:

July 1, 2027 – June 30, 2028 - An offender population of 28,000 for 180 calendar days and an offender population of 28,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
28,000	180	\$ 23.3543	\$ 0.1825	10	\$ 1.8250	\$ 21.5293	\$ 108,507,672.0000

28,500	185	\$	23.3543	\$	0.1825	11	\$	2.0075	\$	21.3468	\$	112,551,003.0000
											Fourth Renewal Period Total: \$	221,058,675.00
											GRAND TOTAL: \$	1,325,790,319.7500

**Comprehensive Health Care Services
Evaluation of Cost**

Evaluation of cost in accordance with paragraph 6.7.2 a. of the RFP

WELLPATH									
		Pricing for Base Population of 23,000 (22,499 - 23,499)		Pricing Decrease for Population Increase (above the base population of 23,000 offenders)		Pricing Increase for Population Decrease (below the base population of 23,000 offenders)			
				Every Population Increase of 500 Above the Base Population of 23,000 Offenders		Every Population Decrease of 500 Below the Base Population of 23,000 Offenders			
				Firm, Fixed Price Per Diem, Per Offender		Firm, Fixed Price, Per Diem, Per Offender Decrease			
Original Contract Period:									
Effective Date of Contract through 6/30/22		\$	22.07	\$	0.22	\$	0.22		
7/1/22 - 6/30/23		\$	22.07	\$	0.22	\$	0.22		
7/1/23 - 6/30/24		\$	22.07	\$	0.22	\$	0.22		
		Maximum Firm, Fixed Price Per Diem, Per Offender		Minimum Firm, Fixed Price, Per Diem, Per Offender Decrease		Maximum Firm, Fixed Price, Per Diem, Per Offender Increase			
First Renewal Period (7/1/24 - 6/30/25)		\$	23.89	\$	0.22	\$	0.22		
Second Renewal (7/1/25 - 6/30/26)		\$	24.73	\$	0.23	\$	0.23		
Third Renewal (7/1/26 - 6/30/27)		\$	25.60	\$	0.25	\$	0.25		
Fourth Renewal (7/1/27 - 6/30/28)		\$	26.50	\$	0.27	\$	0.27		
ORIGINAL CONTRACT PERIOD:									
<i>Effective Date of Contract through June 30, 2022 – An offender population of 22,000 for 180 calendar days and an offender population of 22,500 for 185 calendar days.</i>									
Offender Population	X	Calendar Days	X	[Firm, Fixed Price, Per Diem, Per Offender -	(Firm, Fixed Price, Per Diem, Per Offender Increase	Every Population Decrease of 500 Below the Base Population of 23,000 Offenders (number of increments)	Total Increase]	Price Per Diem	TOTAL
22,000		180		\$ 22.07	\$ 0.22	2	\$ 0.44	\$ 22.51	\$ 89,139,600.00
22,500		185		\$ 22.07	\$ 0.22	1	\$ 0.22	\$ 22.29	\$ 92,782,125.00
<i>July 1, 2022 through June 30, 2023 - An offender population of 23,000 for 180 calendar days and an offender population of 23,500 for 185 calendar days.</i>									
Offender Population	X	Calendar Days	X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
23,000		180		\$ 22.07	\$ 0.22	0	\$ -	\$ 22.07	\$ 91,369,800.00
23,500		185		\$ 22.07	\$ 0.22	1	\$ 0.22	\$ 21.85	\$ 94,992,875.00

July 1, 2023 through June 30, 2024 - An offender population of 24,000 for 180 calendar days and an offender population of 24,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
24,000	180	\$ 22.07	\$ 0.22	2	\$ 0.44	\$ 21.63	\$ 93,441,600.00
24,500	185	\$ 22.07	\$ 0.22	3	\$ 0.66	\$ 21.41	\$ 97,040,825.00
Original Contract Period Total: \$							558,766,825.00

FIRST RENEWAL PERIOD:

July 1, 2024 – June 30, 2025 - An offender population of 25,000 for 180 calendar days and an offender population of 25,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
25,000	180	\$ 23.89	\$ 0.22	4	\$ 0.88	\$ 23.01	\$ 103,545,000.00
25,500	185	\$ 23.89	\$ 0.22	5	\$ 1.10	\$ 22.79	\$ 107,511,825.00
First Renewal Period Total: \$							211,056,825.00

SECOND RENEWAL PERIOD:

July 1, 2025 – June 30, 2026 - An offender population of 26,000 for 180 calendar days and an offender population of 26,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
26,000	180	\$ 24.73	\$ 0.23	6	\$ 1.38	\$ 23.35	\$ 109,278,000.00
26,500	185	\$ 24.73	\$ 0.23	7	\$ 1.61	\$ 23.12	\$ 113,345,800.00
Second Renewal Period Total: \$							222,623,800.00

THIRD RENEWAL PERIOD:

July 1, 2026 – June 30, 2027 - An offender population of 27,000 for 180 calendar days and an offender population of 27,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
27,000	180	\$ 25.60	\$ 0.25	8	\$ 2.00	\$ 23.60	\$ 114,696,000.00
27,500	185	\$ 25.60	\$ 0.25	9	\$ 2.25	\$ 23.35	\$ 118,793,125.00
Third Renewal Period Total: \$							233,489,125.00

FOURTH RENEWAL PERIOD:

July 1, 2027 – June 30, 2028 - An offender population of 28,000 for 180 calendar days and an offender population of 28,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
28,000	180	\$ 26.50	\$ 0.27	10	\$ 2.70	\$ 23.80	\$ 119,952,000.00

28,500	185	\$	26.50	\$	0.27	11	\$	2.97	\$	23.53	\$	124,061,925.00
											Fourth Renewal Period Total: \$	244,013,925.00
											GRAND TOTAL: \$	1,469,950,500.00

**Comprehensive Health Care Services
Evaluation of Cost**

Evaluation of cost in accordance with paragraph 6.7.2 a. of the RFP

WEXFORD HEALTH SOURCES									
		Pricing for Base Population of 23,000 (22,499 - 23,499)		Pricing Decrease for Population Increase (above the base population of 23,000 offenders)		Pricing Increase for Population Decrease (below the base population of 23,000 offenders)			
				Every Population Increase of 500 Above the Base Population of 23,000 Offenders		Every Population Decrease of 500 Below the Base Population of 23,000 Offenders			
				Firm, Fixed Price Per Diem, Per Offender		Firm, Fixed Price, Per Diem, Per Offender Decrease			
Original Contract Period:									
Effective Date of Contract through 6/30/22		\$	18.65	\$	0.27	\$	0.15		
7/1/22 - 6/30/23		\$	18.65	\$	0.27	\$	0.15		
7/1/23 - 6/30/24		\$	18.65	\$	0.27	\$	0.15		
		Maximum Firm, Fixed Price Per Diem, Per Offender		Minimum Firm, Fixed Price, Per Diem, Per Offender Decrease		Maximum Firm, Fixed Price, Per Diem, Per Offender Increase			
First Renewal Period (7/1/24 - 6/30/25)		\$	19.02	\$	0.17	\$	0.17		
Second Renewal (7/1/25 - 6/30/26)		\$	19.40	\$	0.22	\$	0.22		
Third Renewal (7/1/26 - 6/30/27)		\$	19.50	\$	0.22	\$	0.22		
Fourth Renewal (7/1/27 - 6/30/28)		\$	19.60	\$	0.21	\$	0.21		
ORIGINAL CONTRACT PERIOD:									
<i>Effective Date of Contract through June 30, 2022 – An offender population of 22,000 for 180 calendar days and an offender population of 22,500 for 185 calendar days.</i>									
Offender Population	X	Calendar Days	X	[Firm, Fixed Price, Per Diem, Per Offender -	(Firm, Fixed Price, Per Diem, Per Offender Increase	Every Population Decrease of 500 Below the Base Population of 23,000 Offenders (number of increments)	Total Increase]	Price Per Diem	TOTAL
22,000		180		\$ 18.65	\$0.27	2	\$0.54	\$ 19.19	\$ 75,992,400.00
22,500		185		\$ 18.65	\$0.27	1	\$0.27	\$ 18.92	\$ 78,754,500.00
<i>July 1, 2022 through June 30, 2023 - An offender population of 23,000 for 180 calendar days and an offender population of 23,500 for 185 calendar days.</i>									
Offender Population	X	Calendar Days	X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
23,000		180		\$ 18.65	\$ 0.27	0	\$ -	\$ 18.65	\$ 77,211,000.00
23,500		185		\$ 18.65	\$ 0.27	1	\$ 0.27	\$ 18.38	\$ 79,907,050.00

July 1, 2023 through June 30, 2024 - An offender population of 24,000 for 180 calendar days and an offender population of 24,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
24,000	180	\$ 18.65	\$ 0.27	2	\$ 0.54	\$ 18.11	\$ 78,235,200.00
24,500	185	\$ 18.65	\$ 0.27	3	\$ 0.81	\$ 17.84	\$ 80,859,800.00
Original Contract Period Total: \$							470,959,950.00

FIRST RENEWAL PERIOD:

July 1, 2024 – June 30, 2025 - An offender population of 25,000 for 180 calendar days and an offender population of 25,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
25,000	180	\$ 19.02	\$ 0.17	4	\$ 0.68	\$ 18.34	\$ 82,530,000.00
25,500	185	\$ 19.02	\$ 0.17	5	\$ 0.85	\$ 18.17	\$ 85,716,975.00
First Renewal Period Total: \$							168,246,975.00

SECOND RENEWAL PERIOD:

July 1, 2025 – June 30, 2026 - An offender population of 26,000 for 180 calendar days and an offender population of 26,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
26,000	180	\$ 19.40	\$ 0.22	6	\$ 1.32	\$ 18.08	\$ 84,614,400.00
26,500	185	\$ 19.40	\$ 0.22	7	\$ 1.54	\$ 17.86	\$ 87,558,650.00
Second Renewal Period Total: \$							172,173,050.00

THIRD RENEWAL PERIOD:

July 1, 2026 – June 30, 2027 - An offender population of 27,000 for 180 calendar days and an offender population of 27,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
27,000	180	\$ 19.50	\$ 0.22	8	\$ 1.76	\$ 17.74	\$ 86,216,400.00
27,500	185	\$ 19.50	\$ 0.22	9	\$ 1.98	\$ 17.52	\$ 89,133,000.00
Third Renewal Period Total: \$							175,349,400.00

FOURTH RENEWAL PERIOD:

July 1, 2027 – June 30, 2028 - An offender population of 28,000 for 180 calendar days and an offender population of 28,500 for 185 calendar days.

Offender Population X	Calendar Days X	[Firm, Fixed Price, Per Diem, Per Offender +	(Firm, Fixed Price, Per Diem, Per Offender Decrease	Every Population Increase of 500 Above the Base Population of 23,000 Offenders (number of increments)	Total Decrease]	Price Per Diem	TOTAL
28,000	180	\$ 19.60	\$ 0.21	10	\$ 2.10	\$ 17.50	\$ 88,200,000.00

28,500	185	\$	19.60	\$	0.21	11	\$	2.31	\$	17.29	\$	91,161,525.00
											Fourth Renewal Period Total: \$	179,361,525.00
											GRAND TOTAL: \$	1,166,090,900.00

RFPS30034902100318

Comprehensive Health Care Services

Cost Points

Vendor	Total Cost	Cost Points <i>(maximum of 80)</i>
Centurion of Missouri, LLC	\$ 1,398,966,525.0000	66.68
Corizon, LLC	\$ 1,215,567,875.0000	76.74
InGenesis, Inc.	\$ 1,325,790,319.7500	70.36
Wellpath, LLC	\$ 1,469,950,500.0000	63.46
Wexford Health Sources, Inc.	\$ 1,166,090,900.0000	80.00

Subjective Evaluation
Comprehensive Health Care Services
Department of Corrections
Request for Proposal RFPS30034902100318

The attached narrative represents the evaluation committee's assessment of the responsive proposals submitted in response to Request for Proposal RFPS30034902100318 for Comprehensive Health Care Services for the Missouri Department of Corrections.

Responsive proposals were received from:

1. Centurion of Missouri, LLC (Vienna, Virginia)
2. Corizon, LLC (Brentwood, Tennessee)
3. InGenesis, Inc. (San Antonio, Texas)
4. Wellpath, LLC (Nashville, Tennessee)
5. Wexford Health Sources, Inc. (Pittsburgh, Pennsylvania)

The evaluation committee was tasked with subjectively evaluating the proposal/proposals according to the established evaluation criteria of the RFP, which included Proposed Methodology, Approach, and Work Plan (30 points), Team Qualifications (20 points), and Vendor Information and Past Performance (60 points).

The following narrative and subjective evaluation points for each element assigned by the evaluation committee are based on the information presented in the vendors' proposals and subsequent Best and Final Offer (BAFO) responses. The subjective points assigned to the vendor were scored pursuant to the established evaluation criteria, as delineated in Attachment 139 of the RFP. The written narrative highlights the considerations which influenced the evaluators' opinions.

**Proposed Methodology, Approach, and Work Plan
 (30 Points Possible)**

The subjective points assigned to each vendor were scored pursuant to the established evaluation criteria, as delineated in Attachment 139 of the RFP, and as illustrated below:

The state assessed each element of the Proposed Methodology, Approach, and Work Plan based upon the adjectival categories in Table 1:

TABLE 1	
Rating	Definition
Distinctive	Proposal exceeds the requirements in a way that promises significant benefits to the government; proposal presents innovative, and/or best-in-class solutions; high confidence in the proposed approach
Superior	Proposals meets all requirements; proposal offers some benefits beyond the stated requirements; no material weaknesses; high confidence in the proposed approach
Satisfactory	Proposal meets all requirements; proposal offers no significant benefits beyond the stated requirements; no significant weaknesses exist; reasonable confidence in the proposed approach
Marginal	Proposal has one or more significant weaknesses and proposal provides limited details; significant weaknesses are correctable without major revisions to the proposal; moderate confidence in the proposed approach
Unsatisfactory	Proposal has several significant weaknesses and proposal lacks detail and/or clarity, for which correction would require major revisions or redirection of the proposal and/or proposal solution; little or no confidence in the proposed approach

The adjectival rating for the specific elements of the Proposed Methodology, Approach, and Work Plan will have the point values as shown in Table 2:

TABLE 2					
	Distinctive	Superior	Satisfactory	Marginal	Unsatisfactory
Health Care Services	4	3	2	1	0
Medical Care Services	4	3	2	1	0
Mental Health Care Services	4	3	2	1	0
Staffing Plan	10	8	4	2	0
Implementation Plan	8	6	4	1	0

The following represents the evaluation committee’s ratings, points assigned, and findings for each element of each vendor’s proposed methodology, approach, and work plan, including those of any subcontractor participants:

Proposed Methodology, Approach, and Work Plan

HEALTH CARE SERVICES					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
	DISTINCTIVE 4	MARGINAL 1	MARGINAL 1	DISTINCTIVE 4	SUPERIOR 3
	<p>Centurion of Missouri’s (Centurion) proposal exceeds the requirements in a way that promises significant benefits to the government; proposal presents innovative, and/or best-in-class solutions.</p> <p>In addition to the required National Commission on Correctional Health Care (NCCHC) Prison Standards, Centurion exceeds the requirement of the RFP by also complying with American Correctional Association (ACA) national standards, build upon policies, and tailor policies to meet each correctional facility’s specific operational requirements.</p>	<p>Corizon’s proposal has one or more significant weaknesses and proposal provides limited details; significant weaknesses are correctable without major revisions to the proposal.</p> <p>In addition to the required NCCHC Prison Standards, Corizon states their clinical and operating procedures have been developed to meet or exceed ACA healthcare standards, which exceeds the requirement of the RFP.</p>	<p>InGenesis’ proposal has one or more significant weaknesses and proposal provides limited details; significant weaknesses are correctable without major revisions to the proposal.</p> <p>InGenesis will use subcontractors to provide health care services. InGenesis did not detail how the services will be provided.</p> <p>InGenesis states they received the Gold Seal of Approval from the Joint Commission to verify policies and procedures, recruiting and credentialing methods, and operations comply with the Joint Commission Standards.</p>	<p>Wellpath’s proposal exceeds the requirements in a way that promises significant benefits to the government; proposal presents innovative, and/or best-in-class solutions.</p> <p>In addition to the required NCCHC Prison Standards, Wellpath will also comply with ACA national standards, which exceeds the requirement of the RFP.</p>	<p>Wexford Health Source’s (Wexford) proposal meets all requirements; proposal offers some benefits beyond the stated requirements; no material weaknesses.</p> <p>Wexford agrees to comply with NCCHC accreditation standards.</p>
<p>Provide the table of contents/index of the healthcare protocols (policies and procedures), along with a maximum of three (3) actual protocols, to include medical care and mental health care services. (This is not included in the 100-page limit.)</p>	<p>Centurion’s Table of Contents identifies specific subtopics in addition to NCCHC topics thereby demonstrating significant benefits to the government through their understanding of medical care services.</p> <p>The protocols that were provided appear to be appropriate. Centurion provides a comprehensive listing of clinical guidelines.</p>	<p>Corizon provides a list of protocols, not an actual Table of Contents/index. There are limited mental health protocols identified in the list.</p> <p>The protocol samples are more of an outline for an encounter and not tailored to individualized treatment.</p>	<p>InGenesis’ Table of Contents are in line with the RFP. InGenesis states they will match Department of Corrections’ protocols. However, the Department of Corrections does not have protocols.</p> <p>InGenesis does not outline how they will provide the day-to-day operations.</p>	<p>Wellpath’s Table of Contents are in line with the RFP.</p> <p>Wellpath’s protocols are focused on responding to individual needs rather than processes.</p>	<p>Wexford Health Sources, Inc.’s (Wexford) Table of Contents are in line with the RFP.</p> <p>Wexford’s protocols are in line with the RFP. The patient education protocol in in English and in another language.</p>

HEALTH CARE SERVICES					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
Describe the proposed telehealth plan. The telehealth plan should identify the method to improve the efficiency and effectiveness of health care service delivery to the offender population in all state agency correctional facility locations.	<p>In addition to the required NCCHC standards, Centurion’s telehealth program is compliant ACA national standards, and the standards set by the American Telemedicine Association, which exceeds the requirement of the RFP.</p> <p>Centurion will designate an onsite telehealth coordinator. Centurion will provide a <i>Telehealth Operational Manual</i> for the program.</p> <p>Centurion identifies a commitment to balancing services provided via telehealth versus in-person.</p> <p>Centurion will collect telehealth metrics in order to use telehealth more effectively and efficiently. Centurion will offer more oversight and data related to how and what they are doing to shape their efforts.</p> <p>Centurion will have dedicated telehealth staff to be more responsive.</p>	<p>In addition to the required NCCHC standards, Corizon’s telehealth clinics will be conducted in a manner consistent with ACA, and American Telemedicine Association (ATA) Standards, which exceeds the requirement of the RFP.</p> <p>Much of the telehealth information presented discusses past history and not what Corizon proposes to do.</p>	<p>The telehealth services will be compliant with the American Telemedicine Association and other professional organizations.</p> <p>InGenesis will use subcontractors to provide a telehealth program. InGenesis did not identify the proposal for providing telehealth.</p>	<p>Wellpath provided a clear plan for implementation of telehealth services. The proposal did not directly address efficiency and effectiveness, however Wellpath anticipates barriers (i.e. time allotted to discuss needs and challenges of current telehealth program as well as noting the equipment that they may require to expand and improve telehealth services). In addition, Wellpath discusses how they will address those barriers, and identifies alternative plans to overcome those challenges with state agency approval.</p>	<p>Wexford indicates they have reached out to multiple organizations to propose a partnership for telehealth services. Wexford did not identify how they would implement the telehealth services nor did they address a method to improve efficiency and effectiveness.</p> <p>Wexford will utilize their PATH (Provider Access through TeleHealth) program for many aspects of medical care.</p>
Describe the plan for recruiting and retention of health services staff.	<p>Centurion’s recruitment and retention plan meets the requirements of the RFP.</p>	<p>Corizon’s recruitment and retention plan meets the requirements of the RFP.</p>	<p>InGenesis’ recruitment and retention plan meets the requirements of the RFP.</p>	<p>Wellpath’s recruitment and retention plan meets the requirements of the RFP.</p>	<p>Wexford’s recruitment and retention plan meets the requirements of the RFP.</p>
Provide the orientation plan for correctional facility healthcare staffing. (This is not included in the 100-page limit.)	<p>Staff have access to several proprietary online resources. Centurion provides an employee training and orientation program that takes into consideration the full aspect of health care, covering both medical care, behavioral health care, and non-clinical staff.</p> <p>They have individualized competency training for all staff.</p>	<p>Staff have access to a proprietary online resource. In addition to the 40 hours of orientation training required by the contract, a minimum of 40 hours of training is required during the first year on the job and at least 12 hours each year thereafter.</p> <p>The orientation has a medical focus lacking collaboration and cross training for mental health. The content</p>	<p>Staff have access to a proprietary online resource.</p> <p>InGenesis’ plan for recruiting is categorized into two initiatives: retention of incumbent staff and recruitment of external hires.</p> <p>InGenesis provides an employee training and orientation plan with a system for a nursing self-assessment</p>	<p>Staff have access to a proprietary online resource.</p> <p>Wellpath has individualized competency training for all staff which goes above and beyond the RFP by describing their continuous improvement mentoring program.</p> <p>Wellpath provides a three-phase employee orientation and training</p>	<p>Staff have access to a proprietary online resource.</p> <p>Wexford offers health related training for correctional officers above what is required by the RFP. The training is site specific, tailoring it to the unique needs of the facility.</p> <p>Wexford identifies targeted provider recruitment strategies. Targeted</p>

HEALTH CARE SERVICES					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
<p>Describe the method, protocol, and/or procedure proposed for report delivery, and the provision of adequate personnel attendance and time documentation.</p>	<p>The method, protocol, and procedures for proposed report delivery exceed the requirements of the RFP.</p> <p>Centurion provided a sample customized report with more detail than the sample provided with the RFP.</p> <p>Centurion has an online reporting system that is accessible by the state agency using SharePoint for real-time reporting and information sharing.</p> <p>Centurion will have an Analytics and Informatics Department that will assist in more effective data collection, analysis, reporting, and utilization. They will have dashboard reporting which aligns with state agency measures.</p>	<p>for mental health/behavioral health is lacking. Other than nursing, there is a lack of individual competency training.</p> <p>The method, protocol, and procedures for proposed report delivery meets the requirements of the RFP.</p>	<p>and a five-phase nurse competency plan. Other than nursing, there is a lack of individual competency training. InGenesis will provide training to state agency staff.</p> <p>Vector Vendor Management Services (VMS) is a real-time reporting of staffing, education, and different reports mostly based around employees.</p> <p>The method, protocol, and procedures for proposed report delivery meets the requirements of the RFP.</p>	<p>program: onboarding, performance management, and leadership development. They identify an onboarding plan for all staff. Wellpath has a good collaborative model for all professions.</p> <p>The method, protocol, and procedures for proposed report delivery meets the requirements of the RFP.</p> <p>The Wellpath Client Portal gives near real-time reporting on statistics related to healthcare.</p>	<p>nursing recruitment strategies include “manageable expectations” to give staff a firsthand idea of what a typical day is like for correctional healthcare. Many of the staffing consultants are certified as Advanced Certified Internet Recruiters.</p> <p>Wexford has work/life balance initiatives to ensure the team maintains a balance.</p> <p>The orientation program is a 4-phase process and includes continual growth for the employee beyond the orientation period.</p> <p>Wexford uses a software package to track credentialing and re-credentialing processes. It is accessible to the state.</p> <p>The method, protocol, and procedures for proposed report delivery meets the requirements of the RFP.</p>

HEALTH CARE SERVICES					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
<p>Economic Impact to Missouri - The vendor should describe the economic advantages that will be realized as a result of the vendor performing the required services.</p> <p>The vendor should respond to the following:</p> <p>Provide a description of the proposed services that will be performed and/or the proposed products that will be provided by Missourians and/or Missouri products.</p> <p>Provide a description of the economic impact returned to the State of Missouri through tax revenue obligations.</p> <p>Provide a description of the company's economic presence within the State of Missouri (e.g., type of facilities: sales offices; sales outlets; divisions; manufacturing; warehouse; other), including Missouri employee statistics.</p>	<p>Centurion agrees to the meet the requirements of the RFP for personnel attendance and time documentation.</p> <p>Centurion is a Virginia-based company. Centurion is a subsidiary of Centene Corporation, which has global headquarters in St. Louis Missouri. Centurion indicates they will utilize the majority of the budget expended to give back to the state through local employment income and utilization of Missouri-based hospitals and specialty service providers, which contributes to state and local payroll tax revenues and sales tax revenues. Centurion of Missouri demonstrates how the money will flow back into Missouri's economy. Therefore, Centurion identifies a positive economic impact to Missouri.</p> <p>Therefore, the evaluation team has high confidence in the proposed approach.</p>	<p>Corizon agrees to the meet the requirements of the RFP for personnel attendance and time documentation.</p> <p>Corizon is a Tennessee-based company. Corizon's proposal does not demonstrate a positive economic impact to Missouri.</p> <p>Therefore, the evaluation team has moderate confidence in the proposed approach.</p>	<p>Personnel attendance and time documentation exceed the requirements of the RFP because VectorVMS is accessible by the state.</p> <p>InGenesis is a Texas-based company. Upon the execution of the contract, InGenesis plans to demonstrate a positive economic impact to Missouri as follows: InGenesis indicates they will engage Missouri-based companies and will employ more than 900 Missouri employees. InGenesis estimates over 100 additional local jobs will be supported by the purchasing of goods and services related to the contract. InGenesis indicates state and local payroll tax revenues and sales tax revenues would be positively impacted.</p> <p>Therefore, the evaluation team has moderate confidence in the proposed approach.</p>	<p>Wellpath agrees to the meet the requirements of the RFP for personnel attendance and time documentation.</p> <p>Wellpath is a Tennessee-based company. Upon the execution of the contract, Wellpath plans to demonstrate a positive economic impact to Missouri as follows: Wellpath indicates corporate owners will file income taxes reporting the Missouri share of income earned. They will comply with property, payroll, use, and other business taxes. Wellpath indicates they will purchase additional supplies to serve the Missouri locations and pay an increased amount of use tax to the state.</p> <p>Therefore, the evaluation team has high confidence in the proposed approach.</p>	<p>Wexford described a satisfactory personnel attendance and time documentation plan.</p> <p>Wexford is a Pennsylvania-based company. Upon the execution of the contract, Wexford plans to demonstrate a positive economic impact to Missouri.</p> <p>Wexford estimates that at least 90% of the contract value will remain in Missouri through staff, services, and purchase of equipment and commodities, which will also generate tax revenue.</p> <p>Therefore, the evaluation team has high confidence in the proposed approach.</p>

MEDICAL HEALTH CARE SERVICES					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
	DISTINCTIVE 4	MARGINAL 1	MARGINAL 1	DISTINCTIVE 4	SUPERIOR 3
<p>Provide a detailed description for each of the program components identified in the Section 3, Scope of Work – Specific Medical Care Services. Describe how each medical care component will become operational and how each will be sustained at the level required by the contract.</p>	<p>Proposal exceeds the requirements in a way that promises significant benefits to the government; proposal presents innovative, and/or best-in-class solutions.</p> <p>Centurion’s proposed medical services components are in alignment with the requirements of the RFP.</p> <p>Centurion demonstrates a holistic approach to serving the population with a focus on wellness and preventative measures versus treatment.</p> <p>Centurion proposes to provide secure mobile onsite CT/MRI imaging services, as well as wound care and sleep studies. Dialysis will be provided on site, and at WERDCC (<i>female correctional center</i>) This is added value to the state because it decreases the need to transport female offenders.</p> <p>Centurion will provide education and counseling using their proprietary program, <i>Body Well Baby Well</i>, and gear it specifically toward the correctional environment further demonstrating their commitment to a holistic approach.</p> <p>Centurion trains staff on their own comprehensive chronic care guidelines, which includes more chronic care protocols than required by the RFP.</p> <p>Centurion proposes a proprietary web-based medical consultant system to</p>	<p>Corizon’s proposal has one or more significant weaknesses and proposal provides limited details; significant weaknesses are correctable without major revisions to the proposal.</p> <p>Corizon’s proposed medical services components are in alignment with the requirements of the RFP.</p> <p>Corizon will implement a premium bonus for front-line team members working within a contract with a confirmed COVID-19 positive treatment.</p> <p>Corizon proposes to host the eMAR application, for year one of the contract at the female facilities and states that they can discuss upgrading those [male] sites to use HCS eMAR as well.- However, this service is only one year and only for female facilities and an offer to consider with no definitive commitment for male facilities.</p> <p>Corizon will provide access to a Medi-span drug database for use in the MOCIS EMR but they do not explain how it would be implemented.</p>	<p>InGenesis’ proposal has one or more significant weaknesses and proposal provides limited details; significant weaknesses are correctable without major revisions to the proposal.</p> <p>InGenesis’ proposed medical services components are in alignment with the requirements of the RFP.</p> <p>InGenesis’ proposed medical care service components are mainly an agreement to the requirements of the RFP with little additional detail provided to demonstrate a clear understanding of the proposed services.</p> <p>The chronic care treatment plans will be based on recommendations from health care organizations and endorsed by NCCHC and ACA.</p> <p>InGenesis’ hospice care program adheres to NCCHC and ACA for hospice care.</p>	<p>Wellpath’s proposal exceeds the requirements in a way that promises significant benefits to the government; proposal presents innovative, and/or best-in-class solutions.</p> <p>Wellpath’s proposed medical services components are in alignment with the requirements of the RFP.</p> <p>Wellpath provides a comprehensive listing of all the services they will provide and how they will provide the services within the institutions.</p> <p>Dental Services will be provided in accordance with NCCHC, ACS, and community standards of care. They provide a well-defined plan for the triaging of dental care.</p> <p>Wellpath is well versed in intake, triage, screening, treatment, and monitoring. Wellpath details detoxification from other chemicals in addition to opioids. Their three levels of detoxification are clearly defined. They describe an overall approach of medical and mental health.</p>	<p>Wexford’s proposal meets all requirements; proposal offers some benefits beyond the stated requirements; no material weaknesses.</p> <p>Wexford’s proposed medical services components are in alignment with the requirements of the RFP.</p> <p>Wexford presents some value added programs: an online program for continuing education on medical-legal issues; laboratory medicine program, an Infectious Disease and Episodic Conditions Specialty Program; and an intensive medication pass review.</p> <p>Wexford will provide hearing devices for those with a hearing loss of greater than 40 decibels and will replace aids when lost.</p> <p>Wexford will have a Coumadin Chronic Care Clinic which is above the requirements of the RFP; Wexford recognizes that due to the narrow therapeutic window of the medicine, it must be carefully monitored.</p> <p>Wexford will have a Chronic Care program for Gender Dysphoria, which enables providers, and health care staff to better monitor patients’ treatment plans, order lab work, and manage pharmaceutical therapy.</p> <p>All dialysis technicians will be certified by the Nephrology Nursing Certification Commission.</p>

MEDICAL HEALTH CARE SERVICES					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
Identify any wellness/primary preventative programs proposed.	<p>support utilization management on the institutional level geared toward the corrections setting.</p> <p>Centurion highlights two value-added wellness and primary care programs: (1) <i>Envolve</i> Focus on Wellness disease and lifestyle management services that supports chronic care services for patients with complex and/or difficult to manage conditions and (2) Health Promotion for Female Patients: Healing, Empowerment, and Resources (HER) program which promotes physical and behavioral health well-being for female patients.</p>	<p>Corizon’s proposed wellness and primary care programs meets the requirements of the RFP.</p>	<p>The wellness/primary preventative services meet the requirements of the RFP with little additional detail.</p>	<p>Wellpath will have an individualized path for pregnancy care that is broken down into levels focusing on the mental health aspect of not being able to keep the baby.</p> <p>Wellpath offers a variety of health education in various formats with electronic versions being added to kiosks or tablets in housing units, if available. Education topics are also geared toward special populations, such as Lesbian, Gay, Bisexual, Transgender, Queer and/or Questioning, Intersex, and Asexual and/or Ally (LGBTQIA).</p>	<p>Wexford’s proposed wellness and primary care programs meets the requirements of the RFP.</p>
Describe the mortality review procedures.	<p>Centurion’s mortality review process meets the requirements of the RFP.</p>	<p>Corizon’s mortality review process meets the requirements of the RFP. Corizon has a multi-review process for mortalities. Any category 3 or 4 patient safety events that are identified will require a Quality Improvement Plan. However, the plan is not described.</p> <p>The prevalent weakness within the medical health care services section is that Corizon does not describe how they will provide the aforementioned services.</p>	<p>InGenesis mortality review process meets the requirements of the RFP.</p> <p>The prevalent weakness within the medical health care services section is that InGenesis did not describe how they are going to provide the aforementioned services because many of the services, such as mobile imaging, hospital care, dialysis, claims</p>	<p>Wellpath has a proactive mortality review process. The report will include a narrative medical history covering a 90-day period prior to the death, the deceased individual’s primary medical or psychiatric diagnoses and therapy provided, and a narrative of the terminal event. If additional information is discovered after submittal, a follow-up report will be submitted within 14 days of the discovery.</p>	<p>Wexford’s mortality review process meets the requirements of the RFP.</p>

MEDICAL HEALTH CARE SERVICES					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
	Therefore, the evaluation team has high confidence in the proposed approach.	Therefore, the evaluation team has moderate confidence in the proposed approach.	management, and pharmacy services, are subcontracted. Therefore, the evaluation team has moderate confidence in the proposed approach.	Therefore, the evaluation team has high confidence in the proposed approach.	Therefore, the evaluation team has high confidence in the proposed approach.

MENTAL HEALTH CARE SERVICES					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
	DISTINCTIVE 4	MARGINAL 1	UNSATISFACTORY 0	DISTINCTIVE 4	SUPERIOR 3
<p>Provide a detailed description for each of the program components identified in the Section 4, Scope of Work – Specific Mental Health Care Services. Describe how each mental health care component will become operational and how each will be sustained at the level required by the contract.</p>	<p>Centurion’s proposal exceeds the requirements in a way that promises significant benefits to the government; proposal presents innovative, and/or best-in-class solutions.</p> <p>Centurion’s proposed mental health care services components are in alignment with the requirements of the RFP.</p> <p>Centurion’s mental health narrative is comprehensive and demonstrates a holistic approach. Their approach is well defined and descriptive in how they will provide the services and thereby demonstrates significant benefits to the government through their understanding of mental health care services.</p> <p>Centurion leverages clinical resources to support behavioral management program following their proprietary <i>Clinical Guidelines for Developing Behavioral Management Plans</i>.</p>	<p>Corizon’s proposal has one or more significant weaknesses and proposal provides limited details; significant weaknesses are correctable without major revisions to the proposal.</p> <p>Corizon’s proposed mental health care services components are in alignment with the requirements of the RFP.</p> <p>Corizon will implement Optum’s Impact Pro (IPRO), a clinical informatics solution to help population health management teams target health care services to individuals. IPRO identifies and stratifies patients by healthcare risk, complexity, and treatment need.</p> <p>Corizon will have a gender specific curriculum for the trauma groups. Corizon identifies different treatment modalities. .</p> <p>Corizon identifies that a behavioral token economy system of rewards and consequences with progressive levels to establish external tools to manage behavior will be utilized.</p>	<p>InGenesis’ proposal has several significant weaknesses and proposal lacks detail and/or clarity, for which correction would require major revisions or redirection of the proposal and/or proposal solution.</p> <p>InGenesis’ proposed mental health care services components are in alignment with the requirements of the RFP.</p> <p>InGenesis’ proposed mental health care service components, evidence-based modalities, and sex offender treatment are mainly an agreement to the requirements of the RFP with little additional detail provided to demonstrate a clear understanding of the proposed services.</p> <p>InGenesis’ gender-responsive and other appropriate evidence-based modalities proposed for working with incarcerated females focuses on psychopathy, behavioral management, and case management, which the evaluator’s consider a weakness because this is not a method of treatment. The information presented does not demonstrate a clear understanding of considering one’s gender when treating them, as requested in the RFP.</p> <p>InGenesis indicates they will perform in accordance with DOC policies and procedures; however, these policies and procedures do not address clinical decisions, or programs required by the RFP.</p>	<p>Wellpath’s proposal exceeds the requirements in a way that promises significant benefits to the government; proposal presents innovative, and/or best-in-class solutions.</p> <p>Wellpath’s proposed mental health care services components are in alignment with the requirements of the RFP.</p> <p>Wellpath’s mental health narrative is comprehensive and demonstrates a holistic approach. Their approach is well defined and descriptive in how they will provide the services.</p>	<p>Wexford’s proposal meets all requirements; proposal offers some benefits beyond the stated requirements; no material weaknesses.</p> <p>Wexford’s proposed mental health care services components are in alignment with the requirements of the RFP.</p> <p>There is a focus on female offenders with trauma informed and gender responsive treatment. Wexford has their own modalities and individualized assessments.</p>

MENTAL HEALTH CARE SERVICES					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
<p>Identify and describe the evidence-based modalities proposed for offenders identified with serious mental illness (MH3, MH4, MH5). Specifically identify gender-responsive and other appropriate evidence-based modalities proposed for working with incarcerated females identified with serious mental illness (MH3, MH4, MH5).</p>	<p>Centurion will provide trauma-informed, evidence-based, multidisciplinary individual and group treatment that fits best practices.</p> <p>Centurion will provide access to the <i>Envolv</i>e Healing, Empowerment, and Resources (HER) program which promotes physician and behavioral health well-bring for female patients. The program’s journal received an award for Outstanding Achievement in Care Coordination and Specialty Programs: Women’s/Children Case Management.</p> <p>To train the behavioral health staff in gender-responsive, trauma informed care, Centurion has a sequence of three training modules. Two of the three modules can be adapted for all other staff to use.</p> <p>Centurion will facilitate monthly treating women conference call to provide support for trauma-informed care.</p>	<p>Corizon’s Emotional Empowerment Program targets the Suicidal and Non-Suicide Self Injury (NSSI) and is a program based on Dialectical Behavioral Therapy (DBT). Corizon indicates their mental health interventions are utilized within the framework of an assertive community treatment model of care.</p>	<p></p>	<p>Wellpath identifies evidence-based programming designed for seriously mentally ill patients receiving treatment in correctional mental health units, including a treatment approach built on the Risk-Needs-Responsivity model for recidivism risk reduction.</p> <p>Wellpath has an emergency psychotropic medication protocol that is NCCCHC and ACA compliant for patients determined to be dangerous to themselves or others.</p> <p>Wellpath details a suicide prevention program and identifies a specific suicide risk assessment tool.</p> <p>Wellpath identifies various assessment tools with a system for measuring improvement and making consistent with the state agency goals.</p> <p>Wellpath will provide an Activity and Recreational Therapy program to meet needs and offers specific examples of the components.</p> <p>Wellpath describes a thorough release preparation programming and discharge planning process.</p> <p>Wellpath identifies mental healthcare staff training for the state agency personnel that are specific to processes in lieu of a general overview.</p> <p>All staff will have training in how to develop and maintain a trauma-sensitive and gender responsive environment.</p>	<p>Wexford’s SAFE-T (Suicide Assessment Five-step Evaluation and Triage) Program differentiates between offenders that are acutely suicidal and non-acutely suicidal. Wexford will use their Using Collaborative Problem-Solving to Manage Violence and Mitigate Risk as a training tool that provides staff with real-life strategies. Wexford’s HOPE program is a validated approach for offenders with suicidal ideation.</p> <p>Wexford offers behavioral health focused training for staff. Wexford has their own group therapy books for clinicians to support them in the correctional environment.</p> <p>Wexford has a specialized mental health training curriculum for correctional officers.</p>

MENTAL HEALTH CARE SERVICES					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
<p>Specifically, describe the approach to providing sexual offender treatment services. Document the validity of the proposed methodology and evidence that the delivery of the methodology proposed has substantially reduced sexual recidivism. If more than one type of sexual offender program is proposed, describe each type of program proposed.</p>	<p>Centurion’s sex offender treatment program will be based on research delivery models, including the Good Lives Model, an assessment and treatment model consistent with best practices from peer-reviewed research. Each of the models are clearly described.</p> <p>Therefore, the evaluation team high confidence in the proposed approach.</p>	<p>Corizon will utilize the University of Cincinnati Corrections Institute’s Cognitive Behavioral Interventions for Sexual Offender, an evidence-informed, rather than evidence based, curriculum.</p> <p>The prevalent weakness within this section is that Corizon does not describe how they will provide the aforementioned services, and provides limited details on the services they propose.</p> <p>Therefore, the evaluation team has moderate confidence in the proposed approach.</p>	<p>Therefore, the evaluation team has little or no confidence in the proposed approach.</p>	<p>Wellpath’s proprietary sex offender treatment program is risk-based analysis for individualized treatment. They identify a multidisciplinary approach. Wellpath clearly identifies and describes patient specific treatment domains.</p> <p>Therefore, the evaluation team has high confidence in the proposed approach.</p>	<p>The sex offender treatment services meet the requirements of the RFP. Wexford provides detail on sex offender treatment for females and recognizes that the treatment, approaches, and training are different.</p> <p>Therefore, the evaluation team has high confidence in the proposed approach.</p>

STAFFING PLAN																							
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES																		
	DISTINCTIVE 10	SATISFACTORY 4	SATISFACTORY 4	SATISFACTORY 4	SATISFACTORY 4																		
<p>The vendor must complete Exhibit B.1, Staffing Matrix, for the Statewide Administrative Office and each correctional facility. At a minimum, the vendor must identify both the proposed number of personnel and the proposed staffing hours for each personnel position identified on Exhibit B.1, Staffing Matrix, for the Statewide Administrative Office and each correctional facility. The vendor may identify additional personnel positions; however, the vendor shall NOT delete any identified personnel position. For each additional proposed personnel position, the vendor must identify the proposed number of personnel and the proposed staffing hours. (The Staffing Matrix is not included in the 100-page limit.)</p> <p>For any additional staffing personnel proposed, provide an explanation for each of the additional personnel positions for why the additional staffing personnel are necessary and the function each of the additional personnel positions will serve.</p> <p>Describe how personnel vacancies will be covered until a replacement is hired</p>	<p>Centurion’s proposal exceeds the requirements in a way that promises significant benefits to the government.</p> <p>Centurion exceeds the RFP required Regional Office staffing plan by the positions and FTE identified in the following table. They met the minimum required staffing plans for all correctional facilities. Centurion clearly explains why the additional staffing is necessary and the function of each position.</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th style="text-align: center;">Position</th> <th style="text-align: center;">FTE</th> </tr> </thead> <tbody> <tr> <td>Director of Case Management</td> <td style="text-align: center;">1</td> </tr> <tr> <td>Statewide Utilization Management Nurse</td> <td style="text-align: center;">1</td> </tr> <tr> <td>Statewide Continuous Quality Improvement Coordinator</td> <td style="text-align: center;">1</td> </tr> <tr> <td>Utilization Management Referral Specialist</td> <td style="text-align: center;">1</td> </tr> <tr> <td>Informatics/Data Analyst</td> <td style="text-align: center;">1</td> </tr> <tr> <td>Telehealth Scheduler</td> <td style="text-align: center;">1</td> </tr> <tr> <td>Secretary/Administrative Assistant</td> <td style="text-align: center;">1</td> </tr> <tr> <td>TOTAL</td> <td style="text-align: center;">7</td> </tr> </tbody> </table> <p>Centurion provides an organizational chart clearly showing their reporting structure.</p> <p>Centurion has an adequate plan for covering personnel vacancies.</p> <p>Therefore, the evaluation team has high confidence in the proposed approach.</p>	Position	FTE	Director of Case Management	1	Statewide Utilization Management Nurse	1	Statewide Continuous Quality Improvement Coordinator	1	Utilization Management Referral Specialist	1	Informatics/Data Analyst	1	Telehealth Scheduler	1	Secretary/Administrative Assistant	1	TOTAL	7	<p>Corizon’s proposal meets all requirements; proposal offers no significant benefits beyond the stated requirements; no significant weaknesses exist.</p> <p>The staffing plan meets the minimum requirements of the RFP.</p> <p>Corizon has an adequate plan for covering personnel vacancies.</p> <p>Therefore, the evaluation team has reasonable confidence in the proposed approach.</p>	<p>InGenesis’ proposal meets all requirements; proposal offers no significant benefits beyond the stated requirements; no significant weaknesses exist.</p> <p>The staffing plan meets the minimum requirements of the RFP.</p> <p>InGenesis has an adequate plan for covering personnel vacancies.</p> <p>Therefore, the evaluation team has reasonable confidence in the proposed approach.</p>	<p>Wellpath’s proposal meets all requirements; proposal offers no significant benefits beyond the stated requirements; no significant weaknesses exist.</p> <p>The staffing plan meets the minimum requirements of the RFP.</p> <p>Wellpath has an adequate plan for covering personnel vacancies.</p> <p>They have a program to notify staff when shifts are vacant which assists Wellpath in covering the open shifts.</p> <p>Therefore, the evaluation team has reasonable confidence in the proposed approach.</p>	<p>Wexford’s proposal meets all requirements; proposal offers no significant benefits beyond the stated requirements; no significant weaknesses exist.</p> <p>The staffing plan meets the minimum requirements of the RFP.</p> <p>Wexford has an adequate plan for covering personnel vacancies.</p> <p>Therefore, the evaluation team has reasonable confidence in the proposed approach.</p>
Position	FTE																						
Director of Case Management	1																						
Statewide Utilization Management Nurse	1																						
Statewide Continuous Quality Improvement Coordinator	1																						
Utilization Management Referral Specialist	1																						
Informatics/Data Analyst	1																						
Telehealth Scheduler	1																						
Secretary/Administrative Assistant	1																						
TOTAL	7																						

IMPLEMENTATION PLAN					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
	DISTINCTIVE 8	UNSATISFACTORY 0	MARGINAL 1	DISTINCTIVE 8	MARGINAL 1
<p>The vendor should complete Exhibit B.2, or any other format, to describe the proposed schedule for the implementation of the required services beginning from the day the state agency provides authorization to the contractor to proceed with contract services to the day services are fully operational. The vendor should present the information as calendar days rather than actual dates. In the event of overlapping or concurrent tasks, a timeline (PERT, bar, line, etc.) may be used. (The Implementation Plan is not included in the 100-page limit.)</p>	<p>Centurion’s proposal exceeds the requirements in a way that promises significant benefits to the government; proposal presents innovative, and/or best-in-class solutions.</p> <p>Centurion provides a thorough implementation table and clearly describes the transition management and activities.</p> <p>Centurion will provide progress reports to the state agency through the process. Centurion recognizes this could vary by each facility.</p> <p>Therefore, the evaluation team has high confidence in the proposed approach.</p>	<p>Corizon’s proposal has several significant weaknesses and proposal lacks detail and/or clarity, for which correction would require major revisions or redirection of the proposal and/or proposal solution.</p> <p>Corizon indicates that “as the current provider, many of the items specified in this section of the RFP would not apply since no transition would be necessary” and then acknowledges and agrees to the requirements regarding implementation of services, as outlined in the RFP. However, throughout proposal, there are some new areas to be implemented, such as telehealth expansion and IPRO, but the plan does not actually discuss the implementation.</p> <p>Therefore, the evaluation team has little or no confidence in the proposed approach.</p>	<p>InGenesis’ proposal has one or more significant weaknesses and proposal provides limited details; significant weaknesses are correctable without major revisions to the proposal.</p> <p>The implementation timeline illustrates each functional component but lacks detail on the actual process.</p> <p>Therefore, the evaluation team has moderate confidence in the proposed approach.</p>	<p>Wellpath’s proposal exceeds the requirements in a way that promises significant benefits to the government; proposal presents innovative, and/or best-in-class solutions.</p> <p>Wellpath provides a thorough implementation plan and clearly describes the transition management and activities for a smooth transition.</p> <p>The plan identifies regular calls and check ins with the state agency. The transition process includes the setup of a startup portal website which is a repository for all information related to the hiring, orientation, and transition process. Wellpath provides a clearly defined sample transition timeline.</p> <p>Therefore, the evaluation team has high confidence in the proposed approach.</p>	<p>Wexford’s proposal has one or more significant weaknesses and proposal provides limited details; significant weaknesses are correctable without major revisions to the proposal.</p> <p>Wexford will use a “DEPLOYment” method but lacks detail on the process.</p> <p>The implementation timeline illustrates each functional component but lacks detail on the actual process.</p> <p>Therefore, the evaluation team has moderate confidence in the proposed approach.</p>

Proposed Methodology, Approach, and Work Plan											
Total Points											
Element	Maximum Points Available	Centurion of Missouri		Corizon		InGenesis		Wellpath		Wexford Health Sources	
		Rating	Points Assigned	Rating	Points Assigned	Rating	Points Assigned	Rating	Points Assigned	Rating	Points Assigned
Health Care Services	4	Distinctive	4	Marginal	1	Marginal	1	Distinctive	4	Superior	3
Medical Care Services	4	Distinctive	4	Marginal	1	Marginal	1	Distinctive	4	Superior	3
Mental Health Care Services	4	Distinctive	4	Marginal	1	Unsatisfactory	0	Distinctive	4	Superior	3
Staffing Plan	10	Distinctive	10	Satisfactory	4	Satisfactory	4	Satisfactory	4	Satisfactory	4
Implementation Plan	8	Distinctive	8	Unsatisfactory	0	Marginal	1	Distinctive	8	Marginal	1
Total points for proposed methodology, approach, and work plan	30		30		7		7		24		14

**Team Qualifications
 (20 Points Possible)**

The subjective points assigned to each vendor were scored pursuant to the established evaluation criteria, as delineated in Attachment 139 of the RFP, and as illustrated below:

The state assessed each element of the Team Qualifications based upon the adjectival categories in Table 3:

TABLE 3	
Rating	Definition
Distinctive	Team exceeds the requirements with superlative experience, qualifications, and/or expertise in a way that promises significant benefits to the government; team has track record of delivering significant impact in complex and demanding situations, and/or recognized as leaders or emerging leaders among relevant peer groups; high confidence with the team's qualifications
Superior	Team meets all requirements and offers experience, qualifications, and demonstrated expertise that goes beyond stated requirements; no material weaknesses; confidence with the team's qualifications
Satisfactory	Team meets all requirements; offers no significant benefits beyond the stated requirements; no significant weaknesses exist; reasonable confidence with the team's qualifications
Marginal	Team has one or more significant weaknesses; significant weaknesses are manageable; moderate confidence with the team's qualifications
Unsatisfactory	Team has several significant weaknesses; which present significant risks to project delivery; little or no confidence with the team's qualifications

The adjectival rating for the Team Qualifications will have a point value as shown in Table 4:

TABLE 4					
	Distinctive	Superior	Satisfactory	Marginal	Unsatisfactory
Corporate Team	10	8	5	2	0
Statewide Administrative Team	10	8	5	2	0

The following represents the evaluation committee's ratings, points assigned, and findings for each element of the vendors' team qualifications, including those of any subcontractor participants:

**Team Qualifications
 (20 Points Possible)**

CORPORATE TEAM					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
	DISTINCTIVE 10	MARGINAL 2	MARGINAL 2	SUPERIOR 8	SATISFACTORY 5
Refer to Exhibit C of the RFP	<p>The corporate team exceeds the requirements with superlative experience, qualifications, and/or expertise in a way that promises significant benefits to the government.</p> <p>Each member of the Centurion corporate team exceeds the minimum years of related correctional experience or correctional healthcare experience, with a state correctional system, as outlined within the RFP. The evaluation team recognizes the following strengths:</p> <ul style="list-style-type: none"> • Longevity within correctional healthcare • Tenure within the company • Clear advancement of correctional career from institutional front-line services to corporate level • Distinctive clinical and educational experience relevant to medical and mental healthcare • Current direct involvement with correctional accrediting body • Centurion identifies the corporate team member who will be the primary person responsible for the delivery of the project. <p>Therefore, the evaluation team has high confidence with the team's qualifications.</p>	<p>The corporate team has one or more significant weaknesses.</p> <p>Some members of Corizon's corporate team meet the minimum years of related correctional experience or correctional healthcare experience, with a state correctional system, as outlined within the RFP. The evaluation team recognizes the following strengths/weaknesses:</p> <ul style="list-style-type: none"> • Limited correctional healthcare experience • Brief tenure within the company • Limited clinical and educational experience relevant to medical and mental healthcare • Summarized all experience in lieu of describing the specific experience relevant to the project for each member making it difficult to discern the actual experience providing related correctional experience or correctional healthcare experience <p>Therefore, the evaluation team has moderate confidence with the team's qualifications.</p>	<p>The corporate team has one or more significant weaknesses.</p> <p>Some members of InGenesis' executive team meet the minimum years of related correctional experience or correctional healthcare experience, with a state correctional system, as outlined within the RFP. The evaluation team recognizes the following strengths/weaknesses:</p> <ul style="list-style-type: none"> • Experience providing staff for correctional institutions and not direct experience • It is difficult to discern if the corporate team members are direct employees or subcontractors of InGenesis. • It is difficult to discern the continuity of corporate experience. • Limited clinical and educational experience relevant to medical and mental healthcare • The "specific experience relevant to the project" identified for each of the five team members is identical <p>Therefore, the evaluation team has moderate confidence with the team's qualifications</p>	<p>The corporate team meets all requirements and offers experience, qualifications, and demonstrated expertise that goes beyond stated requirements; no material weaknesses.</p> <p>Most members of Wellpath's corporate team exceeds the minimum years of related correctional experience or correctional healthcare experience, with a state correctional system, as outlined within the RFP. The evaluation team recognizes the following strengths:</p> <ul style="list-style-type: none"> • Longevity within healthcare • Tenure within the company for some members • Clear advancement of correctional career from institutional front-line services to corporate level for majority of the corporate team • Superior clinical and educational experience relevant to medical and mental healthcare • Previous direct involvement with correctional accrediting body • Wellpath identifies the corporate team member who will be the primary person responsible for the delivery of the project. <p>Therefore, the evaluation team has confidence with the team's qualifications</p>	<p>Team meets all requirements; offers no significant benefits beyond the stated requirements; no significant weaknesses exist.</p> <p>Each member of the Wexford corporate team meets the minimum years of related correctional experience or correctional healthcare experience, with a state correctional system, as outlined within the RFP. The evaluation team recognizes the following strengths:</p> <ul style="list-style-type: none"> • Longevity within correctional healthcare • Tenure within the company • Good clinical and educational experience relevant to medical and mental healthcare • Wexford identifies the corporate team member who will be the primary person responsible for the delivery of the project. <p>Therefore, the evaluation team has reasonable confidence with the team's qualifications.</p>

STATEWIDE ADMINISTRATIVE TEAM					
	CENTURION OF MISSOURI SUPERIOR 8	CORIZON DISTINCTIVE 10	INGENESIS MARGINAL 2	WELLPATH SATISFACTORY 5	WEXFORD HEALTH SOURCES SUPERIOR 8
<p>Refer to Exhibit D of the RFP</p>	<p>The statewide administrative team meets all requirements and the demonstrated expertise that goes beyond stated requirements; no material weaknesses. In addition to providing job descriptions, Centurion goes beyond the requirement by providing information on the types of professionals they would recruit and hire, as well as biographic examples of comparative leaders from other programs.</p> <p>These individuals are not hired and actual qualifications and experience of the individuals may differ. Therefore, the evaluation team focused on the sample job descriptions for each member of the statewide administrative team. The evaluation team recognizes the following strengths:</p> <ul style="list-style-type: none"> • The job description for each member of the statewide administrative team meets the minimum requirement for the two (2) years of related correctional experience or correctional healthcare experience, with a state correctional system. • Requires leadership experience. • Detailed description of the expected duties and responsibilities <p>Therefore, the evaluation team has confidence with the team's qualifications.</p>	<p>The statewide administrative team exceeds the requirements with superlative experience, qualifications, and/or expertise in a way that promises significant benefits to the government.</p> <p>The statewide administrative team meets all requirements and offers experience, qualifications, and demonstrated expertise that goes beyond stated requirements; no material weaknesses.</p> <p>Individuals have been appointed to all the positions identified.</p> <p>All members of Corizon's statewide administrative team exceeds the minimum years of related correctional experience or correctional healthcare experience, with a state correctional system, as outlined within the RFP. The evaluation team recognizes the following strengths:</p> <ul style="list-style-type: none"> • Longevity within correctional healthcare • Tenure within the company for some of the members • Clear advancement of correctional career from institutional front-line services to statewide administrative level for majority of the team • Superior clinical and educational experience relevant to medical and mental healthcare <p>Therefore, the evaluation team has high confidence with the team's qualifications</p>	<p>The statewide administrative team has one or more significant weaknesses.</p> <p>It is difficult to discern if the statewide team members have been appointed or if the position is vacant. Unable to adequately evaluate this section due to conflicting information within the proposal. InGenesis notes they will ensure the team meets the experience requirements outlined in the RFP.</p> <p>Therefore, the evaluation team has moderate confidence with the team's qualifications.</p>	<p>The statewide administrative team meets all requirements; offers no significant benefits beyond the stated requirements; no significant weaknesses exist.</p> <p>The statewide Vice President of Operations, currently appointed individual, meets all requirements and offers experience, qualifications, and demonstrated expertise that goes beyond stated requirements; no material weaknesses.</p> <ul style="list-style-type: none"> • Longevity within correctional healthcare • Experience managing a statewide correctional healthcare system • Tenure within the company <p>The remaining members of the statewide team are not hired. Wellpath notes they will ensure the team meets the experience requirements outlined in the RFP.</p> <p>Therefore, the evaluation team has reasonable confidence with the team's qualifications.</p>	<p>The statewide administrative team meets all requirements and the demonstrated expertise that goes beyond stated requirements; no material weaknesses. . In addition to providing job descriptions, Wexford goes beyond the requirement by providing information on the types of professionals they would recruit and hire.</p> <p>These individuals are not hired and actual qualifications and experience of the individuals may differ. Therefore, the evaluation team focused on the sample job descriptions for each member of the statewide administrative team. The evaluation team recognizes the following strengths:</p> <ul style="list-style-type: none"> • The job description for each member of the statewide administrative team meets the minimum requirement for the two (2) years of related correctional experience or correctional healthcare experience, with a state correctional system. • Requires leadership experience. • Detailed description of the expected duties and responsibilities <p>Therefore, the evaluation team has confidence with the team's qualifications.</p>

Team Qualifications Total Points											
Element	Maximum Points Available	Centurion of Missouri		Corizon		InGenesis		Wellpath		Wexford Health Sources	
		Rating	Points Assigned	Rating	Points Assigned	Rating	Points Assigned	Rating	Points Assigned	Rating	Points Assigned
Corporate Team	10	Distinctive	10	Marginal	2	Marginal	2	Superior	8	Satisfactory	5
Statewide Administrative Team	10	Superior	8	Distinctive	10	Marginal	2	Satisfactory	5	Superior	8
Total points for team qualifications	20		18		12		4		13		13

**Vendor Information and Past Performance
 (60 Points Possible)**

The subjective points assigned to each vendor were scored pursuant to the established evaluation criteria, as delineated in Attachment 139 of the RFP, and as illustrated below:

The state assessed each element of the Past Performance based upon the adjectival categories in Table 5:

TABLE 5 CASE STUDY/REFERENCE	
Rating	Definition
Distinctive	Past performance was recent and involved essentially the same scope and magnitude of effort and complexities required in this RFP. Reference indicated past performance significantly exceeded overall requirements and expectations; delivered significant and/or innovative impact.
Superior	Past performance was recent involved similar scope and magnitude of effort and complexities required in the RFP. Reference indicated past performance exceeded requirements on some dimensions.
Satisfactory	Past performance was relatively recent and involved some of the scope and magnitude of effort and complexities required in the RFP. Reference indicated past performance met minimum requirements.
Marginal	Past performance met requirements, but only after significant extra effort, significant delay, significant scope revisions were found necessary, and/or other adverse factors.
Unsatisfactory	Past performance is not relevant to the requirements in the RFP, or resulted in failed project/work due to mainly to the fault of the vendor.

The adjectival rating for the Past Performance will have a point value as shown in Table 6:

TABLE 6					
	Distinctive	Superior	Satisfactory	Marginal	Unsatisfactory
Overall Relevant Medical Care Experience	10	7	4	2	0
Overall Relevant Mental Health Care Experience	10	7	4	2	0
Case Studies/References	40	30	20	1	0

The following represents the evaluation committee's ratings, points assigned, and findings for each element of each of the vendors' past performance, including those of any subcontractor participants:

VENDOR INFORMATION AND PAST PERFORMANCE
(60 Points Possible)

OVERALL RELEVANT MEDICAL CARE EXPERIENCE					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
	DISTINCTIVE 10	SATISFACTORY 4	UNSATISFACTORY 0	MARGINAL 2	SATISFACTORY 4
<p>Provide a brief overall company history, including the founding date and number of years in business as currently constituted, as well as a brief company history related to providing comprehensive medical care services.</p> <p>Provide a list of, short summary, and reasons for each contracts gained and lost (cancelled, expired, terminated, vendor initiated, etc.) for the past five (5) years including the population served and the number of offenders served related to comprehensive medical care services.</p> <p>Related correctional experience or correctional healthcare experience providing direct comprehensive medical care services (i.e., all aspects, including administrative duties, of medical, dental, optometry, etc.), with another state correctional system comparable to the size of Missouri's offender population.</p> <p>Describe specific programs implemented and managed in a correctional setting, based upon past experiences, including but not limited to the following:</p>	<p>Centurion provided a response that addressed Exhibit E of the RFP regarding their overall medical experience. Their past performance was recent and involved essentially the same scope and magnitude of effort and complexities required in this RFP. The committee specifically noted the following:</p> <ul style="list-style-type: none"> Centurion identified contracts gained and lost, with an explanation for the reason of gain/loss. . Centurion identifies multiple contracts for the provision of medical services for more than the past ten years. They identify contracts of similar size, as well as larger size, population than the State of Missouri's offender population. Centurion identifies managing drug costs over multiple contracts over the last 12 years including contracts with a population size similar, or larger, than Missouri. Centurion provides a thorough description of their system of technical and medical support, 	<p>The majority of the response provided by Corizon addressed Exhibit E of the RFP regarding their overall medical experience. Their past performance was recent. The current RFP requires several different services not required under the current State of Missouri contract. Therefore, the past performance involved some of the scope and magnitude in effort and complexities required in this RFP. The committee specifically noted the following:</p> <ul style="list-style-type: none"> Corizon has a lengthy tenure providing statewide correctional medical care and pharmacy services in systems similar to, or larger than, Missouri's offender population. Though Corizon gave a listing of contracts gained and lost, Corizon did not provide a short summary, as requested by the RFP. Corizon identifies numerous contracts for the provision medical services for more than the past five years. Corizon identifies managing and providing pharmacy services over multiple contracts including contracts 	<p>InGenesis provided a response that addressed Exhibit E of the RFP regarding their overall medical experience. Past performance is not relevant to the requirements in the RFP. The committee specifically noted the following:</p> <ul style="list-style-type: none"> InGenesis is recognized as one of the largest healthcare staffing firms in the United States which are not services that are similar in scope and magnitude to those required in the RFP. Though InGenesis gave a listing of contracts gained and lost, InGenesis did not provide a short summary or reason, as requested by the RFP. The proposal identifies providing medical staffing but not offender health care for a state with a population larger than Missouri's offender population both directly and indirectly. There is a basic summary with little detail of InGenesis' experience with medical care; providing pharmacy services; providing a system of technical and medical support, as well as professional personnel 	<p>The majority of the response provided by Wellpath addressed Exhibit E of the RFP regarding their overall medical experience. Past performance met requirements. The committee specifically noted the following:</p> <ul style="list-style-type: none"> Wellpath's proposal does not describe services that are similar in scope and magnitude to those required in the RFP. The services described in the proposal are more relevant to jails than prisons which are not equivalent in scope. Wellpath identified contracts gained and lost, with an explanation for the reason of gain/loss. None of the contracts lost were identified as being terminated for non-performance. The proposal identifies providing medical services for a state with a population larger than Missouri's offender population. Wellpath's subcontractor is identified for managing and providing pharmacy services. However, information regarding past experience was not contained in the proposal. 	<p>The majority of the response provided by Wexford addressed with Exhibit E of the RFP regarding their overall medical experience. Their past performance, as demonstrated by the proposal, was relatively recent and involved some of the scope and magnitude in effort and complexities required in this RFP. The committee specifically noted the following:</p> <ul style="list-style-type: none"> Wexford has an outstanding tenure providing statewide correctional medical care in systems similar to, or larger than Missouri's offender population. Wexford gave a comprehensive listing of contracts gained and lost in the past five years. Wexford identified contracts gained and lost, with an explanation for the reason of gain/loss. . Wexford identifies multiple contracts for the provision of medical services for more than the past five years. However, only a few were comparable in size to Missouri's offender population. Wexford does not affiliate with a vendor for pharmacy services which they list as a cost control

OVERALL RELEVANT MEDICAL CARE EXPERIENCE					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
<ul style="list-style-type: none"> • Providing Direct Comprehensive Medical Care services; • Pharmacy Services; • Providing a system of technical and medical support, as well as professional personnel development; • Professional medical care personnel recruitment and retention capabilities; • Providing a telehealth program related to medical care services; and • Processing and handling bill payment with a history of timely bill payments to subcontractors and vendors. 	<p>as well as professional personnel development.</p> <ul style="list-style-type: none"> • Centurion indicates they have experience developing customized training programs for each of their correctional programs and uses that as a way to bolster their recruitment and retention efforts which makes it an added value to the state. • Centurion identifies managing and implementing telehealth programs for medical services in contracts with a population size similar, or larger, than Missouri. • Centurion was able to save the state money and provide assistance with claims and billing as well as an impressive average turnaround time for payment of claims. 	<p>with a population size similar, or larger, than Missouri.</p> <ul style="list-style-type: none"> • Throughout the response, Corizon provides an adequate description of their system of technical and medical support, as well as professional personnel development. • Corizon identifies managing and implementing telehealth programs for medical services in contracts with a population size similar, or larger, than Missouri. • Processing and handling bill payments with a timely history of bill payment to subcontractors and vendors was addressed by Corizon but Corizon did not substantiate the information provided. 	<p>development; professional personnel recruitment and retention capabilities; providing a telehealth program for medical services; and processing and handling bill payment with a history of timely bill payments to subcontractors and vendors.</p>	<ul style="list-style-type: none"> • Throughout the response, Wellpath provides an adequate description of their system of technical and medical support, as well as professional personnel development. • Wellpath identifies managing and implementing telehealth programs for medical services in contracts with a population size smaller and a system larger than Missouri. • Insufficient information is provided regarding the processing and handling bill payments with a history of timely history of bill payment to subcontractors and vendors. 	<p>effort, making it difficult to assess this portion of their proposal.</p> <ul style="list-style-type: none"> • Wexford provides an adequate description of their system of technical and medical support, as well as professional personnel development. • Wexford identifies managing and implementing telehealth programs for medical services in contracts with a population size similar, and a system that is larger, than Missouri. • Sufficient information is provided regarding the processing and handling bill payments with a history of timely history of bill payment to subcontractors and vendors.

OVERALL RELEVANT MENTAL HEALTH CARE EXPERIENCE					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
	DISTINCTIVE 10	MARGINAL 2	UNSATISFACTORY 0	SUPERIOR 8	SATISFACTORY 4
<p>Provide a brief company history related to providing mental/behavioral health care services</p> <p>Provide a list of, short summary, and reasons for each contracts gained and lost (cancelled, expired, terminated, vendor initiated, etc.) for the past five (5) years including the population served and the number of offenders served related to mental/behavioral health care services.</p> <p>Related correctional experience or correctional healthcare experience providing direct mental/behavioral health care services (i.e., including administrative duties, etc.), with another state correctional system comparable to the size of Missouri’s offender population</p> <p>Describe specific evidence based programs implemented and managed in a correctional setting, based upon past experiences, including but not limited to the following:</p> <ul style="list-style-type: none"> • Mental/Behavioral Health Care; • Sex Offender Treatment program; and • Providing a telehealth program related to mental/behavioral health services. 	<p>Centurion provided a response that addressed Exhibit E of the RFP regarding their overall mental health care experience. Their past performance was recent and involved essentially the same scope and magnitude of effort and complexities required in this RFP. The committee specifically noted the following:</p> <ul style="list-style-type: none"> • Centurion identifies multiple contracts for the provision of mental health services for more than the past five years. • Centurion describes a thorough synopsis of the evidence based mental health services they have provided to state correctional systems of similar size, as well as larger size, population than the State of Missouri’s offender population. • Centurion provides an in-depth synopsis of their sex offender treatment service experience in their programs, including innovative approaches for providing treatment. • Centurion provides measures to demonstrate the effectiveness of their multi-faceted sex offender treatment program. • Centurion identifies managing and implementing telehealth programs for mental health services in contracts with a 	<p>The majority of the response provided by Corizon addressed Exhibit E of the RFP regarding their overall mental health care experience. Past performance met requirements, but only after significant effort, significant scope revisions were found necessary, and/or other adverse factors. The committee specifically noted the following:</p> <ul style="list-style-type: none"> • Corizon identifies multiple contracts for the provision of mental health services for more than the past five years. • While Corizon identifies multiple mental health programs, they do not describe how the programs were implemented. • Corizon provided mental health services to state correctional systems of similar size, as well as larger size, population than the State of Missouri’s offender population. • While Corizon identifies several accomplishments related to sex-offender treatment, they do not describe the programs in-depth. • Corizon identifies managing and implementing telehealth programs for mental health services in contracts with a population size similar, or larger, than Missouri. • Corizon describes an effective reentry approach which 	<p>InGenesis provided a response that addressed Exhibit E of the RFP regarding their overall mental health care experience, however, past performance is not relevant to the requirements in the RFP. The committee specifically noted the following:</p> <ul style="list-style-type: none"> • InGenesis is recognized as one of the largest healthcare staffing firms in the United States which are not services that are similar in scope and magnitude to those required in the RFP. • There is a basic summary with little detail of InGenesis’ experience with mental health care services; evidence based practices; sex offender treatment; and providing a telehealth program for mental health care 	<p>Wellpath provided a response that addressed Exhibit E of the RFP regarding their overall mental health care experience. Their past performance was recent and involved similar scope and magnitude of effort and complexities required in this RFP. The committee specifically noted the following:</p> <ul style="list-style-type: none"> • Wellpath identifies multiple contracts for the provision of mental health services for more than the past five years. • Wellpath provides a wide-ranging synopsis of the evidence based mental health services they have provided to state correctional systems of similar size, as well as larger size, population than the State of Missouri’s offender population. • Wellpath provides an adequate synopsis of their sex offender treatment service experience in their programs, including appropriate approaches for providing treatment. • Wellpath identifies managing and implementing telehealth programs for mental health services in contracts with a population size similar, or larger, than Missouri. 	<p>The majority of the response provided by Wexford addressed Exhibit E of the RFP regarding their overall mental health care experience. Their past performance was relatively recent and involved some of the scope and magnitude in effort and complexities required in this RFP. The committee specifically noted the following:</p> <ul style="list-style-type: none"> • Wexford identifies multiple contracts for the provision of mental health services over the past five years. • Wexford did not provide clinical detail sufficient to evaluate the multiple mental health programs identified. • Wexford has experience providing mental health services to state correctional systems of similar size, as well as larger size, population than the State of Missouri’s offender population. • Wexford provides an in-depth synopsis of their sex offender treatment service experience in their programs, including innovative approaches for providing treatment. • Wexford identifies managing and implementing telehealth programs for mental health services in contracts with a population size similar, or larger, than Missouri.

OVERALL RELEVANT MENTAL HEALTH CARE EXPERIENCE					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
	<p>population size similar, or larger, than Missouri.</p> <ul style="list-style-type: none"> In a state with an offender population greater than that of Missouri, Centurion reports they maintain a 100% fill rate for all key mental health positions which exhibits their dedication to mental health treatment. 	<p>included the Healthy Transitions Post Release Medication Assistance Program.</p>			<ul style="list-style-type: none"> Wexford has experience providing dedicated mental health specific telehealth programs to include psychology and psychiatry.

CASE STUDIES / REFERENCE					
	CENTURION OF MISSOURI SUPERIOR 30	CORIZON MARGINAL 1	INGENESIS UNSATISFACTORY 0	WELLPATH SUPERIOR 30	WEXFORD HEALTH SOURCES SATISFACTORY 20
<p>The vendor should provide five (5) past performance reference case studies. Each should have been completed in the past ten (10) years.</p> <p>At least one (1) should involve work for overall medical, mental health, or both disciplines for a government agency of similar scale and complexity to the services required in this RFP.</p> <p>Of the five (5), at least one (1) should include one staffing challenge and the creative strategy for overcoming the challenge; at least one (1) should include one adaptation to the correctional environment and the creative strategy for overcoming the challenge; and at least one (1) should include one interdisciplinary staffing challenge and the creative strategy for overcoming the challenge.</p>	<p>Centurion’s past performance was recent involved similar scope and magnitude of effort and complexities required in the RFP. Reference indicated past performance exceeded requirements on some dimensions.</p> <p>The case studies have been performed within the past ten years. The majority of the case studies have involved work for overall medical, mental health, or both disciplines for a government agency of similar scale and complexity to the services required in the RFP.</p> <p>Centurion’s case studies include at least one staffing challenge and the creative strategy for overcoming the challenge; at least one adaptation to the correctional environment and the creative strategy for overcoming the challenge; and at least one interdisciplinary staffing challenge and the creative strategy for overcoming the challenge.</p> <p>Regarding the written case studies, the information that is most notable by the evaluation team are as follows:</p> <ul style="list-style-type: none"> • Eliminated “silos” of care and established a culture of teamwork across healthcare disciplines and among facilities. Also, expanded onsite services. • Decreased the number of no-show and missed psychiatric appoints by integrating psychiatry scheduling. 	<p>Corizon’s past performance met requirements, but only after significant extra effort, significant delay, significant scope revisions were found necessary.</p> <p>The case studies have been performed within the past ten years. The majority of the case studies have involved work for overall medical, mental health, or both disciplines for a government agency of similar scale and complexity to the services required in the RFP.</p> <p>Corizon’s case studies include at least one staffing challenge and the creative strategy for overcoming the challenge; at least one adaptation to the correctional environment and the creative strategy for overcoming the challenge; and at least one interdisciplinary staffing challenge and the creative strategy for overcoming the challenge.</p> <p>Regarding the written case studies, the information that is most notable by the evaluation team are as follows:</p> <ul style="list-style-type: none"> • A program received the NCHC Program of the Year award. • The participants were able to eliminate or reduce medications that control chronic diseases. • Hard to ascertain the actual impact of each of the case studies because each case study lacked focus on one topic. Corizon highlighted 	<p>InGenesis’ past performance is not relevant to the requirements in the RFP.</p> <p>Since more than five past performance case studies were presented, only the first five were reviewed as stipulated in paragraph 6.10.1 of the RFP.</p> <p>The case studies have been performed within the past ten years; however, they are not of similar scale and complexity to the services requested in the RFP. InGenesis did not identify the past performance case study challenge as required by the RFP. Other than multiple staffing challenges, it is not known which other two challenges are being described.</p> <p>Regarding the written case studies, the information that is most notable by the evaluation team are as follows:</p> <ul style="list-style-type: none"> • Demonstrate excellent staffing fulfillment. 	<p>Wellpath’s past performance was recent involved similar scope and magnitude of effort and complexities required in the RFP. Reference indicated past performance exceeded requirements on some dimensions.</p> <p>The case studies have been performed within the past ten years. The majority of the case studies have involved work for overall medical, mental health, or both disciplines for a government agency of similar scale and complexity to the services required in the RFP.</p> <p>Wellpath’s case studies include at least one staffing challenge and the creative strategy for overcoming the challenge; at least one adaptation to the correctional environment and the creative strategy for overcoming the challenge; and at least one interdisciplinary staffing challenge and the creative strategy for overcoming the challenge.</p> <p>Regarding the written case studies, the information that is most notable by the evaluation team are as follows:</p> <ul style="list-style-type: none"> • Hired five contract recruiters to assist in recruiting efforts during implementation • Saw problem based on clinical data and made plan to address. The program was so successful that it exceeded state and national averages for all types of cancer. • Recognized a need for an oncology unit and an intensive 	<p>Wexford’s past performance was relatively recent and involved some of the scope and magnitude of effort and complexities required in the RFP. Reference indicated past performance met minimum requirements.</p> <p>The case studies have been performed within the past ten years. The majority of the case studies have involved work for overall medical, mental health, or both disciplines for a government agency of similar scale and complexity to the services required in the RFP.</p> <p>Wexford’s case studies include at least one staffing challenge and the creative strategy for overcoming the challenge; at least one adaptation to the correctional environment and the creative strategy for overcoming the challenge; and at least one interdisciplinary staffing challenge and the creative strategy for overcoming the challenge.</p> <p>Regarding the written case studies, the information that is most notable by the evaluation team are as follows:</p> <ul style="list-style-type: none"> • Made contract purchases outside the requirements of the contract • Hard to ascertain the actual impact of some of the case studies because they lack focus on one topic • Met requirements of the contract and court order to provide staffing necessary for

CASE STUDIES / REFERENCE					
	CENTURION OF MISSOURI	CORIZON	INGENESIS	WELLPATH	WEXFORD HEALTH SOURCES
	SUPERIOR 30	MARGINAL 1	UNSATISFACTORY 0	SUPERIOR 30	SATISFACTORY 20
	<ul style="list-style-type: none"> Utilize new technologies to improve the delivery of services despite staffing issues. Monitoring and effectively mitigating the negative impact of the COVID-19 pandemic on the offender population. Implemented in-cell programming for offenders in segregation units. <p>Although references identified some negative comments, overall comments were positive or general such as the information listed below regarding their overall experience:</p> <ul style="list-style-type: none"> Responsiveness was a strength Received a high rating for overall performance and commitment to customer service Longevity of contracts 	<p>past performance information throughout their proposal.</p> <p>Although references identified some negative comments, overall comments were positive or general such as the information listed below regarding their overall experience:</p> <ul style="list-style-type: none"> Several of the references informed the evaluation team they have chosen not to exercise their right to renew their contract Overall rating for performance and commitment to customer service was average Some references cited contract compliance as an issue All references cited local administrative staff as a strength Longevity of contracts 	<p>Although references identified some negative comments, overall comments were positive or general such as the information listed below regarding their overall experience:</p> <ul style="list-style-type: none"> Demonstrate excellent staffing fulfillment. 	<p>mental health treatment unit, fixed the need, and went beyond the requirements of the contract.</p> <p>Although references identified some negative comments, overall comments were positive or general such as the information listed below regarding their overall experience.</p> <ul style="list-style-type: none"> Responsiveness all the way up to and including corporate staff Solicits feedback Received a high rating for overall performance and commitment to customer service Efficiency Grievances lowered 	<p>medical and mental health services</p> <ul style="list-style-type: none"> Created a telehealth program which was published in peer-reviewed journals, featured in technology publications, and demonstrated in industry conferences and events Implemented a program that provided a cost savings to the state Used special team to increase staffing shortages <p>Although references identified some negative comments, overall comments were positive or general such as the information listed below regarding their overall experience.</p> <ul style="list-style-type: none"> Responses of the references fluctuated from fair to excellent Longevity of contracts

Vendor Information and Past Performance											
Total Points											
Element	Maximum Points Available	Centurion of Missouri		Corizon		InGenesis		Wellpath		Wexford Health Sources	
		Rating	Points Assigned	Rating	Points Assigned	Rating	Points Assigned	Rating	Points Assigned	Rating	Points Assigned
Overall Relevant Vendor Medical Care Experience	<i>10</i>	Distinctive	10	Satisfactory	4	Unsatisfactory	0	Marginal	2	Satisfactory	4
Overall Relevant Vendor Mental Health Care Experience	<i>10</i>	Distinctive	10	Marginal	2	Unsatisfactory	0	Superior	8	Satisfactory	4
Case Studies/References	<i>40</i>	Superior	30	Marginal	1	Unsatisfactory	0	Superior	30	Satisfactory	20
Total points for vendor information and past performance	<i>60</i>		<i>50</i>		<i>7</i>		<i>0</i>		<i>40</i>		<i>28</i>

Memorandum

To: Cindy Stafford CS
Via: John Hall *JH*
From: Julie Kleffner / JK
Date: March 16, 2021
Re: Evaluation of MBE/WBE Participation

Pursuant to section 6.11 of RFPS30034902100318 for Comprehensive Health Care for the Department of Corrections, evaluation points are available for vendors who commit to the use of qualified MBEs and WBEs in the delivery of the required service, provided the required certification qualifications and evidence have been met. Specifically, *“The services performed or the products provided by MBE/WBEs must provide a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract”*. Therefore, the responses received in response to RFPS30034902100318 were reviewed to determine if they qualify for the evaluation points. Following is a summary of that review:

1. The following vendors’ proposed MBE/WBE participation **qualifies for the evaluation points**:

Centurion of Missouri, LLC (Centurion) was **granted evaluation points** for proposing to use a certified MBE, Global Diagnostic Services, to provide ultrasounds. Paragraph 3.1.11 of the RFP requires ancillary services, including ultrasounds. Therefore, since Global Diagnostic Services qualifies as an MBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Centurion’s proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Centurion was **granted evaluation points** for proposing to use a certified MBE, Ernest W. Jackson DMD, to provide dental services. Paragraph 3.1.4 of the RFP requires dental services. Therefore, since Ernest W. Jackson, DMD qualifies as an MBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Centurion’s proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Centurion was **granted evaluation points** for proposing to use a certified WBE, Clinical Solutions Pharmacy, LLC, to provide comprehensive mail order pharmacy services and clinical pharmacy services. Paragraph 2.8.2 of the RFP requires the contractor to be responsible for all aspects of pharmacy services. Therefore, since Clinical Solutions Pharmacy, LLC, qualifies as a WBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Centurion’s proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Corizon, LLC (Corizon) was **granted evaluation points** for proposing to use a certified MBE, Ernest W. Jackson DMD, to provide dental services. Paragraph 3.1.4 of the RFP requires dental services. Therefore, since Ernest W. Jackson, DMD qualifies as an MBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Corizon’s proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Corizon was **granted evaluation points** for proposing to use a certified MBE, Global Diagnostic Services, to provide mobile diagnostic imaging services. Paragraph 2.13.10 of the RFP requires the contractor to provide supplemental mobile services such as mobile x-ray and magnetic resonance imaging (MRI) services. Therefore, since Global Diagnostic Services qualifies as an MBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Corizon's proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Corizon was **granted evaluation points** for proposing to use a certified MBE, Jewel Healthcare Solutions, Inc., to provide pharmacy program management, inventory management, and clinical pharmacy analysis. Paragraph 2.8.2 of the RFP requires the contractor to be responsible for all aspects of pharmacy services. Therefore, since Jewel Healthcare Solutions, Inc., qualifies as an MBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Corizon's proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Corizon was **granted evaluation points** for proposing to use a certified MBE, SimmCo Distribution, LLC, to provide medical supplies. Paragraph 2.13.8 of the RFP requires the contractor to provide all medical supplies and equipment. Therefore, since SimmCo Distribution, LLC, qualifies as an MBE and is proposed to provide a product that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Corizon's proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Corizon was **granted evaluation points** for proposing to use a certified MBE, SHI International, to provide computer hardware. Paragraph 2.13.8 of the RFP requires the contractor to provide all medical supplies and equipment, including computer equipment. Therefore, since SHI International qualifies as an MBE and is proposed to provide a product that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Corizon's proposed participation satisfies the requirement of section 6.11 of the RFP.

Corizon was **granted evaluation points** for proposing to use a certified WBE, Progressive Homecare Services, Inc. to provide drugs. Paragraph 2.8.2 of the RFP requires the contractor to be responsible for all aspects of pharmacy services. Therefore, since Progressive Homecare Services, Inc., qualifies as a WBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Corizon's proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

InGenesis, Inc. (InGenesis) was **granted evaluation points** for proposing to use a certified MBE, Logistical Resources, LLC, to provide pharmaceutical distribution. Paragraph 2.8.2 of the RFP requires the contractor to be responsible for all aspects of pharmacy services. Therefore, since Logistical Resources, LLC, qualifies as an MBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, InGenesis' proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

InGenesis, Inc. (InGenesis) was **granted evaluation points** for proposing to use a certified MBE, Emed Medical Company, to provide brand and generic pharmaceuticals, med-surgical supplies, disposable medical supplies, pharmacy prescription dispensing services, and managed care provider services. Paragraph 2.8.2 of the RFP requires the contractor to be responsible for all aspects of pharmacy services and paragraph 2.13.8 of the RFP requires the contractor to provide all medical supplies. Therefore, Emed Medical Company qualifies as an MBE and is proposed to provide a service that is directly required in the RFP, and because the required

Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, InGenesis' proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

InGenesis was **granted evaluation points** for proposing to use a certified MBE, Global Diagnostic Services, to provide radiological and imaging services and on-site imaging. Paragraph 2.13.10 of the RFP requires the contractor to provide supplemental mobile services such as mobile x-ray and magnetic resonance imaging (MRI) services. Therefore, since Global Diagnostic Services qualifies as an MBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, InGenesis' proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

InGenesis was **granted evaluation points** for proposing to use a certified MBE, Professional Management Enterprise, to provide recruitment process outsourcing (RPO) services and temporary staffing. (*Please refer to the Waiver of Minor Technicality memo dated December 3, 2020.*) Paragraph 2.10.2 of the RFP requires the contractor to employ sufficient personnel staffing and utilize appropriate resources to achieve contractual compliance. Therefore, since Professional Management Enterprise qualifies as an MBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, InGenesis' proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

InGenesis was **granted evaluation points** for proposing to use a dual-certified MBE and WBE, Absolute Staffing and Consulting, as an MBE to provide recruitment process outsourcing (RPO) services and temporary staffing. Paragraph 2.10.2 of the RFP requires the contractor to employ sufficient personnel staffing and utilize appropriate resources to achieve contractual compliance. Therefore, since Absolute Staffing and Consulting qualifies as an MBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, InGenesis' proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

InGenesis was **granted evaluation points** for proposing to use a certified WBE, Garcia Clinical Laboratory, to provide medical laboratory testing. Paragraph 3.1.4 f. of the RFP requires the contractor to provide laboratory tests and paragraph 3.1.11 of the RFP requires the contractor to provide ancillary services, including laboratory services. Therefore, since Garcia Clinical Laboratory qualifies as a WBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, InGenesis' proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

InGenesis was **granted evaluation points** for proposing to use a certified WBE, ATHENA Consulting, as a WBE to provide recruitment process outsourcing (RPO) services and temporary staffing. Paragraph 2.10.2 of the RFP requires the contractor to employ sufficient personnel staffing and utilize appropriate resources to achieve contractual compliance. Therefore, since ATHENA Consulting qualifies as a WBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, InGenesis' proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

InGenesis was **granted evaluation points** for proposing to use a dual-certified MBE and WBE, Absolute Staffing and Consulting, as a WBE to provide recruitment process outsourcing (RPO) services and temporary staffing. Paragraph 2.10.2 of the RFP requires the contractor to employ sufficient personnel staffing and utilize appropriate resources to achieve contractual compliance. Therefore, since Absolute Staffing and Consulting qualifies as a WBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and

submitted with the response, InGenesis' proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Wellpath, LLC (Wellpath) was **granted evaluation points** for proposing to use a certified MBE, Jewel Healthcare Solutions, Inc., to provide healthcare staffing. Paragraph 2.10.2 of the RFP requires the contractor to employ sufficient personnel staffing and utilize appropriate resources to achieve contractual compliance. Therefore, since Jewel Healthcare Solutions, Inc., qualifies as an MBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Wellpath's proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Wellpath was **granted evaluation points** for proposing to use a certified WBE, Clinical Solutions Pharmacy, LLC, to provide pharmacy services. Paragraph 2.8.2 of the RFP requires the contractor to be responsible for all aspects of pharmacy services. Therefore, since Clinical Solutions Pharmacy, LLC, qualifies as a WBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Wellpath's proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Wexford Health Sources, Inc. (Wexford) was **granted evaluation points** for proposing to use a certified MBE, Global Diagnostic Services, to provide diagnostic services. Paragraph 3.1.11 of the RFP requires the contractor to provide ancillary services that shall include, but not be limited to laboratory, radiology, nuclear medicine, ultrasound, pharmacy and therapeutics, respiratory and pulmonary care, prosthetics and orthotics, optometry, audiology, and speech pathology. Therefore, since Global Diagnostic Services qualifies as an MBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Wexford's proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Wexford was **granted evaluation points** for proposing to use a certified MBE, Jewel Healthcare Solutions, Inc., to provide pharmaceutical supplies and services. Paragraph 2.8.2 of the RFP requires the contractor to be responsible for all aspects of pharmacy services. Therefore, since Jewel Healthcare Solutions, Inc., qualifies as an MBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Wexford's proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Wexford was **granted evaluation points** for proposing to use a certified WBE, Boswell Pharmacy Services to provide pharmacy services. Paragraph 2.8.2 of the RFP requires the contractor to be responsible for all aspects of pharmacy services. Therefore, since Boswell Pharmacy Services qualifies as a WBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Wexford's proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Wexford was **granted evaluation points** for proposing to use a certified WBE, Garcia Clinical Laboratory, to provide laboratory services. Paragraph 3.1.11 of the RFP requires the contractor to provide ancillary services, including laboratory services. Therefore, since Garcia Clinical Laboratory qualifies as a WBE and is proposed to provide a service that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the response, Wexford's proposed participation satisfies the requirement of paragraph 6.11.4 of the RFP.

Memorandum

To: Cindy Stafford **CS**
Via: John Hall **JH**
From: Julie Kleffner / JK
Date: March 16, 2021
Re: Organization for the Blind/Sheltered Workshop Preference

Pursuant to section 6.12.1 of RFPS30034902100318 for Comprehensive Health Care for the Department of Corrections, five to fifteen points are available for vendors who commit to the use of an organization for the blind and/or a sheltered workshop in the performance of the required service, provided the required certification conditions and evidence have been met. Specifically, *“The services performed or the products provided by an organization for the blind or sheltered workshop must provide a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract.”* Therefore, the proposals received in response to RFPS30034902100318 were reviewed to determine if they qualify for the bonus points. Following is a summary of that review:

1. The following vendors did not propose organization for the blind or sheltered workshop participation and therefore **were not assigned the bonus points.**

Centurion of Missouri, LLC
Corizon, LLC

2. The following vendors’ proposed organization for the blind or sheltered workshop participation **qualifies for the bonus points:**

Wellpath, LLC (Wellpath) was **granted bonus points** for proposing to use an Organization for the Blind, Alphapointe, to provide kitting of emergency medical bags. Paragraph 3.1.9 of the RFP requires the contractor to provide emergency medical services and paragraph 2.13.8 of the RFP requires the contractor to provide all medical supplies. Alphapointe qualifies as an Organization for the Blind, as indicated in paragraph 6.12.1 d. of the RFP. Therefore, since Alphapointe qualifies as an Organization for the Blind and is proposed to provide a product that is directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the proposal, Wellpath’s proposed participation satisfies the requirement of paragraph 6.12.2 a. of the RFP.

InGenesis, Inc. (InGenesis) proposed to utilize an Organization for the Blind, Alphapointe, to provide office supplies and call center services. RFP paragraph 2.13.8 requires the contractor to provide all medical supplies and equipment, telehealth equipment, medical equipment maintenance, repairs, replacement, and removal/relocation of equipment, office supplies and equipment, and computer equipment in the provision of services at all correctional facilities. RFP paragraph 3.1.1 requires the contractor to provide medical care twenty-four (24) hours per day, seven (7) days a week, including weekends and holidays, at each correctional facility with the exception of the Cremer Therapeutic Community Center and Transition Center of St. Louis. The contractor must provide medical care services at the Cremer Therapeutic Community Center and Transition Center of St. Louis from 5:30 a.m. to 10:00 p.m. seven days per week. Additionally, Cremer Therapeutic Community Center and Transition Center of St. Louis must have on-call coverage and abbreviated services after hours, when medical and mental health staff are not on-site. Paragraph 3.1.9 requires the contractor to

arrange for twenty-four (24) hour emergency medical and dental services, to include medical and dental on-call services and ambulance services, when necessary. Paragraph 4.1.10 d. requires the contractor to have a psychologist, psychiatrist, or nurse practitioner available on-call for telephone consultation and on-site evaluations, as needed. Therefore, since Alphapointe qualifies as an Organization for the Blind and is proposed to provide products and services that are directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the proposal, InGenesis' proposed participation satisfies the requirement of paragraph 6.12.2 a. of the RFP.

Wexford Health Sources, Inc. (Wexford) proposed to utilize an Organization for the Blind, Alphapointe, to provide office supplies and hardware. RFP paragraph 2.13.8 requires the contractor to provide all medical supplies and equipment, telehealth equipment, medical equipment maintenance, repairs, replacement, and removal/relocation of equipment, office supplies and equipment, and computer equipment in the provision of services at all correctional facilities. Alphapointe qualifies as an Organization for the Blind, as indicated in paragraph 6.12.1 d. of the RFP. Therefore, since Alphapointe qualifies as an Organization for the Blind and is proposed to provide products that are directly required in the RFP, and because the required Participation Commitment form and Documentation of Intent to Participate form were completed and submitted with the proposal, Wexford Health Sources' proposed participation satisfies the requirement of paragraph 6.12.2 a. of the RFP.

/jk

**MBE/WBE Participation Evaluation
RFPS30034902100318**

Each vendor's proposed participation of MBE/WBE firms in meeting the targets of RFPS30034902100318 have been evaluated according to the formula stated in the RFP. Documentation of the calculation for the assignment of the evaluation points is identified below.

Centurion of Missouri, LLC	Points Assigned =	6.5
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<u>MBE Participation</u>	<u>%</u>	<u>Certification Number</u>	<u>Expiration</u>
Global Diagnostic Services	0.06	3857	10/7/23
Ernest W Jackson, DMD	4.70	139	3/1/22
Total	4.76		
Amount for Evaluation	4.76		

<u>WBE Participation</u>	<u>%</u>	<u>Certification Number</u>	<u>Expiration</u>
Clinical Solutions Pharmacy, LLC	5.00	10408	10/28/23
Total	5.00		
Amount for Evaluation	5.00		

Corizon, LLC	Points Assigned =	6.7
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<u>MBE Participation</u>	<u>%</u>	<u>Certification Number</u>	<u>Expiration</u>
Ernest W Jackson, DMD	3.34	139	3/1/22
Global Diagnostic Services	0.06	3857	10/7/23
Jewel Healthcare Solutions, Inc.	0.16	3845	1/8/22
SimmCo Distribution, LLC	1.43	4676	7/31/22
SHI International	0.07	4954	12/7/23
Total	5.06		
Amount for Evaluation	5.06		

<u>WBE Participation</u>	<u>%</u>	<u>Certification Number</u>	<u>Expiration</u>
Progressive Homecare Services, Inc.	5.77	4024	4/22/23
Total	5.77		
Amount for Evaluation	5.00		

InGenesis, Inc.	Points Assigned =	10.0
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<u>MBE Participation</u>	<u>%</u>	<u>Certification Number</u>	<u>Expiration</u>
Logistical Resources, LLC	3.40	12210	3/9/24
Emed Medical Company	3.40	10174	8/22/22
Global Diagnostic Services	1.00	3857	10/7/23
Professional Management Enterprise	1.10	15105	1/12/23
Absolute Staffing and Consulting	1.10	11947	5/1/23
Total	10.00		
Amount for Evaluation	10.00		

<u>WBE Participation</u>	<u>%</u>	<u>Certification Number</u>	<u>Expiration</u>
Garcia Clinical Laboratory, Inc.	2.80	13049	6/5/23
ATHENA Consulting, LLC	1.10	15168	1/17/23
Absolute Staffing and Consulting	1.10	11947	5/1/23
Total	5.00		
Amount for Evaluation	5.00		

Wellpath, LLC	Points Assigned =	10.0
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<u>MBE Participation</u>	<u>%</u>	<u>Certification Number</u>	<u>Expiration</u>
Jewel Healthcare Solutions, Inc.	10.00	3845	1/8/22
Total	10.00		
Amount for Evaluation	10.00		

<u>WBE Participation</u>	<u>%</u>	<u>Certification Number</u>	<u>Expiration</u>
Clinical Solutions Pharmacy, LLC	5.00	10408	10/28/23
Total	5.00		
Amount for Evaluation	5.00		

Wexford Health Sources, Inc.	Points Assigned =	10.0
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<u>MBE Participation</u>	<u>%</u>	<u>Certification Number</u>	<u>Expiration</u>
Global Diagnostic Services	0.38	3857	10/7/23
Jewel Healthcare Solutions, Inc.	9.62	3845	1/8/22
Total	10.00		
Amount for Evaluation	10.00		

<u>WBE Participation</u>	<u>%</u>	<u>Certification Number</u>	<u>Expiration</u>
Boswell Pharmacy Services	4.10	15836	10/7/23
Garcia Clinical Laboratory, Inc.	0.90	13049	6/5/23
Total	5.00		
Amount for Evaluation	5.00		

**Organization for the Blind/Sheltered Workshop Participation Evaluation
RFPS30034902100318**

Each vendor's proposed participation of an organization for the blind or a sheltered workshop in meeting the targets of RFPS30034902100318 have been evaluated according to the formula stated in the RFP. Documentation of the calculation for the assignment of the evaluation points is identified below.

Vendor's Commitment Number x 2.5 points = Awarded Points

InGenesis, Inc.	Points Assigned =	5.0
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<u>Organization for the Blind</u>	<u>Vendor's Commitment Number</u>
Alphapointe	2.00
Total	2.00
Amount for Evaluation	5.00

<u>Sheltered Workshop</u>	<u>Vendor's Commitment Number</u>
None Proposed	0.00
Total	0.00
Amount for Evaluation	0.00

Wellpath, LLC	Points Assigned =	5.0
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<u>Organization for the Blind</u>	<u>Vendor's Commitment Number</u>
Alphapointe	2.00
Total	2.00
Amount for Evaluation	5.00

<u>Sheltered Workshop</u>	<u>Vendor's Commitment Number</u>
None Proposed	0.00
Total	0.00
Amount for Evaluation	0.00

Wexford Health Sources, Inc.	Points Assigned =	0.1
-------------------------------------	--------------------------	------------

<u>Organization for the Blind</u>	<u>Vendor's Commitment Number</u>
Alphapointe	0.03
Total	0.03
Amount for Evaluation	0.08

<u>Sheltered Workshop</u>	<u>Vendor's Commitment Number</u>
None Proposed	0.00
Total	0.00
Amount for Evaluation	0.00

Memorandum

To: Cindy Stafford **CS**
Via: John Hall **JH**
From: Julie Kleffner **JK**
Date: March 16, 2021
Re: Service-Disabled Veteran Business Enterprise Preference

Pursuant to section 6.12.2 of RFPS30034902100318 for Comprehensive Health Care for the Department of Corrections, three bonus points are available for vendors who propose the use of service-disabled veteran business enterprises (SDVE) in the performance of the required service, provided certain conditions and evidence have been met. Specifically, *“The services performed or the products provided by the SDVE must provide a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract.”* Therefore, the proposals received in response to RFPS30034902100318 were reviewed to determine if they qualify for the bonus points. Following is a summary of that review:

1. The following vendors did not propose SDVE participation and therefore **were not assigned the bonus points:**

Corizon, LLC
Wellpath, LLC

2. The following vendor’s proposed SDVE participation **qualifies for the bonus points:**

2.1 InGenesis, Inc. (InGenesis) submitted Exhibit G, Participation Commitment form, proposing to utilize four (4) Missouri Service-Disabled Veteran Business Enterprises (SDVE), (1) D. Michael Jennings OD (Jennings Eye Associates, PC), (2) Veteran Warehouse Supply, (3) WhiteWater, LLC dba Viltus, and (4) Citadel Federal Solutions LLC dba Falcon Tek, and committing to utilize the SDVEs to provide 0.2%, 0.8%, 1.0%, and 1:0% of the total contract value, respectively, for a total of at least three percent (3%) of the total contract value.

2.1.1 **InGenesis** submitted Exhibit G, Participation Commitment form, proposing to utilize a Missouri Service-Disabled Veteran Business Enterprise (SDVE), D. Michael Jennings, Jr, OD (Jennings Eye Associates, PC), to provide optometry services, indicating D. Michael Jennings, Jr, OD (Jennings Eye Associates, PC), qualifies as an SDVE, and committing to utilize the SDVE to provide at least 0.2% of the total contract value.

- Paragraph 3.1.11 of the RFP requires ancillary services, including optometry services.
- The documentation required by Exhibit H, Documentation of Intent to Participate, was submitted, and a review of the Division of Purchasing’s SDVE database indicates the previous receipt of the required documentation, as identified on Exhibit H, Documentation of Intent to Participate, for the proposed SDVE. Additionally, the proposed SDVE has completed the required Documentation of Intent to Participate form.

2.1.2 **InGenesis** submitted Exhibit G, Participation Commitment form, proposing to utilize a Missouri Service-Disabled Veteran Business Enterprise (SDVE), Veteran Warehouse Supply, to provide textile commodities and personal protective equipment, indicating Veteran Warehouse Supply,

qualifies as an SDVE, and committing to utilize the SDVE to provide at least 0.8% of the total contract value.

- Paragraph 2.1.1 a. of the RFP requires the contractor to provide all equipment and supplies for the comprehensive health care services.
- The documentation required by Exhibit H, Documentation of Intent to Participate, was submitted, and a review of the Division of Purchasing's SDVE database indicates the previous receipt of the required documentation, as identified on Exhibit H, Documentation of Intent to Participate, for the proposed SDVE.). Additionally, the proposed SDVE has completed the required Documentation of Intent to Participate form.

2.1.3 **InGenesis** submitted Exhibit G, Participation Commitment form, proposing to utilize a Missouri Service-Disabled Veteran Business Enterprise (SDVE), WhiteWater, LLC dba Vilntus, to provide recruitment process outsourcing (RPO) services and temporary staffing, indicating WhiteWater, LLC dba Vilntus, qualifies as an SDVE, and committing to utilize the SDVE to provide at least 1% of the total contract value.

- Paragraph 2.10.2 of the RFP requires the contractor to employ sufficient personnel staffing and utilize appropriate resources to achieve contractual compliance
- The documentation required by Exhibit H, Documentation of Intent to Participate, was submitted, and a review of the Division of Purchasing's SDVE database indicates the previous receipt of the required documentation, as identified on Exhibit H, Documentation of Intent to Participate, for the proposed SDVE.). Additionally, the proposed SDVE has completed the required Documentation of Intent to Participate form.

2.1.4 **InGenesis** submitted Exhibit G, Participation Commitment form, proposing to utilize a Missouri Service-Disabled Veteran Business Enterprise (SDVE), Citadel Federal Solutions, LLC dba Falcon Tek, to provide recruitment process outsourcing (RPO) services and temporary staffing, indicating Citadel Federal Solutions, LLC dba Falcon Tek, qualifies as an SDVE, and committing to utilize the SDVE to provide at least 1% of the total contract value.

- Paragraph 2.10.2 of the RFP requires the contractor to employ sufficient personnel staffing and utilize appropriate resources to achieve contractual compliance
- The documentation required by Exhibit H, Documentation of Intent to Participate, was submitted, and a review of the Division of Purchasing's SDVE database indicates the previous receipt of the required documentation, as identified on Exhibit H, Documentation of Intent to Participate, for the proposed SDVE. Additionally, the proposed SDVE has completed the required Documentation of Intent to Participate form.

Therefore, since (1) D. Michael Jennings OD (Jennings Eye Associates, PC), (2) Veteran Warehouse Supply, (3) WhiteWater, LLC dba Vilntus, and (4) Citadel Federal Solutions, LLC dba Falcon Tek, are proposed to provide a product/service that is directly required in the RFP, and since the required SDVE documentation has been submitted for each SDVE, and since the SDVEs were proposed to provide a total of at least 3% of the total value of the contract, the proposed participation satisfies the requirement of paragraph 6.12.2 a. of the RFP, and InGenesis was **granted the SDVE bonus points**.

3. The following vendors' proposed SDVE participation is **ineligible to receive the bonus points**:

Centurion of Missouri, LLC, (Centurion) proposed to utilize an SDVE, Capital i, LLC, to provide biomedical equipment servicing and repair at a committed percentage of .0243%. In order to qualify for the bonus points, paragraph 6.12.2 a. 1) of the RFP requires that the participation be "*at least three percent (3%) of the total*

contract value". Centurion did not guarantee a minimum of three percent of the total contract value. Therefore, Centurion **is not eligible to receive the bonus points** for SDVE participation.

Wexford Health Sources, Inc. proposed to utilize an SDVE, Veteran Warehouse Supply, to provide dental supplies and equipment at a committed percentage of .09%. In order to qualify for the bonus points, paragraph 6.12.2 a. 1) of the RFP requires that the participation be "*at least three percent (3%) of the total contract value*". Wexford did not guarantee a minimum of three percent of the total contract value. Therefore, Wexford **is not eligible to receive the bonus points** for SDVE participation.

OFFICE OF ADMINISTRATION

DIVISION OF PURCHASING

MEMORANDUM

TO: John Hall *JH*

FROM: Julie Kleffner / JK

RE: RFPS30034902100318 - Waiver of Minor Technicality

DATE: December 3, 2020

RFPS30034902100318 for Comprehensive Health Care Services for the Department of Corrections was issued on August 7, 2020. Paragraph 6.11.4 of the RFP requires the vendor to “complete Exhibit G, Participation Commitment, by listing each proposed MBE and WBE.”

On Exhibit G, Participation Commitment, MBE Participation Commitment Table, InGenesis, Inc. identified “Performance Management Enterprise.” However, in Exhibit H, Documentation of Intent to Participate, InGenesis identified the subcontractor “Professional Management Enterprises” to perform the services. In addition, page 169 of InGenesis’ response again identifies “Professional Management Enterprise” as the subcontractor.

It is apparent that InGenesis made an inadvertent typographical error when identifying InGenesis’ proposed MBE subcontractor as “Performance Management Enterprise” on Exhibit G. In addition, a review of the Office of Equal Opportunity’s (OEO) website supports this supposition, as Performance Management Enterprise is not identified as a certified MBE in the OEO Directory, while Professional Management Enterprise is identified as a certified MBE within the OEO Directory.

Therefore, in light of this information, I am requesting a waiver of a minor technicality regarding identifying the name of the MBE in the table. Although a name is identified, it was erroneously listed as “Performance Management Enterprise” in lieu of “Professional Management Enterprises.”

Please advise if you approve of the waiver.

Michael L. Parson
Governor



2729 Plaza Drive
P. O. Box 236
Jefferson City, MO 65102
Telephone: 573-751-2389
Fax: 573-526-0880

Anne L. Precythe
Director

State of Missouri
DEPARTMENT OF CORRECTIONS
Ad Exelleum Conamur – "We Strive Towards Excellence"

December 28, 2020

To: Office of Administration, Division of Purchasing
CC: Comprehensive Healthcare Services Evaluation Team
RE: Centurion of Missouri Litigation Response
From: Beth Lambert, Director of Purchasing, Department of Corrections

The Department of Corrections Purchasing section has reviewed the existing litigation disclosed by Centurion of Missouri in Exhibit L. The Purchasing Section determined the litigation disclosures are not an impediment to contract award for the Comprehensive Healthcare Services for the Missouri Department of Corrections.

Please let me know if you have any questions.

bl

Michael L. Parson
Governor



2729 Plaza Drive
P. O. Box 236
Jefferson City, MO 65102
Telephone: 573-751-2389
Fax: 573-526-0880

Anne L. Precythe
Director

State of Missouri
DEPARTMENT OF CORRECTIONS
Ad Exelleum Conamur – "We Strive Towards Excellence"

December 28, 2020

To: Office of Administration, Division of Purchasing
CC: Comprehensive Healthcare Services Evaluation Team
RE: Corizon Health Litigation Response
From: Beth Lambert, Director of Purchasing, Department of Corrections

The Department of Corrections Purchasing section has reviewed the existing litigation disclosed by Corizon Health in Exhibit L. The Purchasing Section determined the litigation disclosures are not an impediment to contract award for the Comprehensive Healthcare Services for the Missouri Department of Corrections.

Please let me know if you have any questions.

bl

Michael L. Parson
Governor



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P. O. Box 236
Jefferson City, MO 65102
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Fax: 573-526-0880

Anne L. Precythe
Director

State of Missouri
DEPARTMENT OF CORRECTIONS
Ad Exelleum Conamur – "We Strive Towards Excellence"

December 28, 2020

To: Office of Administration, Division of Purchasing
CC: Comprehensive Healthcare Services Evaluation Team
RE: InGenesis Litigation Response
From: Beth Lambert, Director of Purchasing, Department of Corrections

The Department of Corrections Purchasing section has reviewed the existing litigation disclosed by InGenesis in Exhibit L. The Purchasing Section determined the litigation disclosures are not an impediment to contract award for the Comprehensive Healthcare Services for the Missouri Department of Corrections.

Please let me know if you have any questions.

bl

Michael L. Parson
Governor



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Anne L. Precythe
Director

State of Missouri
DEPARTMENT OF CORRECTIONS
Ad Exelleum Conamur – "We Strive Towards Excellence"

December 28, 2020

To: Office of Administration, Division of Purchasing
CC: Comprehensive Healthcare Services Evaluation Team
RE: Wellpath Litigation Response
From: Beth Lambert, Director of Purchasing, Department of Corrections

The Department of Corrections Purchasing section has reviewed the existing litigation disclosed by Wellpath in Exhibit L. The Purchasing Section determined the litigation disclosures are not an impediment to contract award for the Comprehensive Healthcare Services for the Missouri Department of Corrections.

Please let me know if you have any questions.

b1

Michael L. Parson
Governor



2729 Plaza Drive
P. O. Box 236
Jefferson City, MO 65102
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Fax: 573-526-0880

Anne L. Precythe
Director

State of Missouri
DEPARTMENT OF CORRECTIONS
Ad Exelleum Conamur – "We Strive Towards Excellence"

December 28, 2020

To: Office of Administration, Division of Purchasing
CC: Comprehensive Healthcare Services Evaluation Team
RE: Wexford Health Sources Litigation Response
From: Beth Lambert, Director of Purchasing, Department of Corrections

The Department of Corrections Purchasing section has reviewed the existing litigation disclosed by Wexford Health Sources in Exhibit L. The Purchasing Section determined the litigation disclosures are not an impediment to contract award for the Comprehensive Healthcare Services for the Missouri Department of Corrections.

Please let me know if you have any questions.

bl

Michael L. Parson
Governor



Sarah H. Steelman
Commissioner

State of Missouri
OFFICE OF ADMINISTRATION
Division of Purchasing
301 West High Street, Room 630
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Jefferson City, Missouri 65102-0809
(573) 751-2387 Fax: (573) 526-9817
TTD: (800) 735-2966 Voice: (800) 735-2466
<http://oa.mo.gov/purchasing>

Karen S. Boeger
Director

To: File RFPS30034902100318
FROM: Julie Kleffner / JK
RE: Confidential Information
DATE: May 21, 2021

Several of the proposals submitted by vendors for this matter contained materials that were claimed to be confidential, and the Division of Purchasing examined the items marked as such by the vendors. Under Missouri law, records are presumed open, but can be closed under appropriate circumstances. Section 610.021 provides a list of records that may be closed, and this includes subsection (14), "Records which are protected from disclosure by law."

Missouri has enacted statutes entitled the "Missouri Uniform Trade Secrets Act" at section 417.450 to 417.467, RSMo. Therein, a "trade secret is defined as:

[I]nformation, including but not limited to, technical or nontechnical data, a formula, pattern, compilation, program, device, method, technique, or process, that:

- (a) Derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by other persons who can obtain economic value from its disclosure or use; and
- (b) Is the subject of efforts that are reasonable under the circumstances to maintain its secrecy.

Section 417.453 (4), RSMo. Vendors identified certain items as meeting this definition and falling within the exception, thereby making the information closed.

Some of the vendors also indicated that while they believed certain material to be confidential, and therefore should be protected from disclosure, if the Division did not agree, that they would accept that and understood that the information would be open.

The list below identifies the material vendors believed to be confidential:

- Centurion: Exhibit L, Litigation Information
- Corizon: Utilization Management Process Flowcharts; Exhibit L, Litigation Information; and Orientation Plan Tables.
- Wellpath: MDOC Sample Contract Implementation Plan; Exhibit L, Litigation Information; Contracts Gained and Lost – Past 2 years; and Current and Inactive Contracts – Past 5 Years
- Wexford: Exhibit L, Litigation Information

The Division has determined that certain material does appear to qualify as a trade secret, and is therefore going to be treated as a closed record under the Sunshine Law. Based on this determination, the Division has further determined that treating all vendors' information in a consistent manner, even if the vendor was potentially agreeable to disclosure, is the appropriate course of action. Regardless of the designation, the material may still be disclosed if the Division is ordered to do so.

JK

Centurion of Missouri, LLC

[Filings \(1\)](#)

[Certificates \(1\)](#)

[Copies/Certificates \(4\)](#)

Type to filter

Create LLC - Domestic - LLC 1 (SR111576)

Registered on: 08/31/2020, Effective from: 08/31/2020

Free



Download

\$10.00

Certified

[Profile](#)

[Parties](#)

[Events \(1\)](#)

Charter Number

LC1728467

Entity Name

Centurion of Missouri, LLC

Type

Limited Liability Company - Domestic

Status

Active

Registered on

08/31/2020

Due Date

Addresses

CONFIDENTIALITY / CONFLICT OF INTEREST AGREEMENT

REQUEST FOR PROPOSAL RFPS30034902100318

Title: Offender Health Care

Julie Kleffner, Buyer

It is my understanding that information related to the procurement process for the above referenced Request for Proposal has been provided to me on a need-to-know basis and that in accordance with section 610.021, RSMo, such records are closed to public review until such time as a contract is executed or all proposals are rejected.

It is also my understanding that disclosure of an offeror's proposal to a competitor may result in the competitor's disqualification from consideration for contract award and suspension/debarment from future procurement processes.

Therefore, I hereby agree to keep all information related to the Request for Proposal in strict confidence and not to divulge such information, in whole or in part, in any manner or form, to anyone or to allow others access to such information, unless they have a need to know such information and have executed a similar Confidentiality/Conflict of Interest Agreement. In the event that I should have reason to believe that the confidentiality of this information has been breached, I will notify the Division of Purchasing immediately.

I attest that to the best of my knowledge my participation in this procurement process does not violate any state laws that relate to conflict of interest including sections 105.452 and 105.454, RSMo. This includes the prohibition of acceptance of anything of pecuniary value paid or payable, including after termination of employment, by any person, firm, or corporation related to the performance of your job duties regarding any case, decision, proceeding or application in which you were directly concerned or directly participated in during your period of employment.

9-1-20



SIGNATURE

DATE

Danice Chaidez

PRINTED NAME

Corrections

AGENCY NAME

CONFIDENTIALITY / CONFLICT OF INTEREST AGREEMENT

REQUEST FOR PROPOSAL RFPS30034902100318

Title: Offender Health Care


Julie Kleffner, Buyer

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SIGNATURE

09/18/2020
DATE

Latoya Duckworth
PRINTED NAME

DOC - DORS
AGENCY NAME

CONFIDENTIALITY / CONFLICT OF INTEREST AGREEMENT

REQUEST FOR PROPOSAL RFPS30034902100318

Title: Offender Health Care

Julie Kleffner, Buyer

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SIGNATURE

9/11/20

DATE

Trevor Foley

PRINTED NAME

Department of Corrections

AGENCY NAME

CONFIDENTIALITY / CONFLICT OF INTEREST AGREEMENT

REQUEST FOR PROPOSAL RFPS30034902100318

Title: Offender Health Care

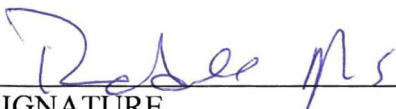
Julie Kleffner, Buyer

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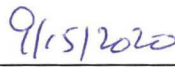
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Therefore, I hereby agree to keep all information related to the Request for Proposal in strict confidence and not to divulge such information, in whole or in part, in any manner or form, to anyone or to allow others access to such information, unless they have a need to know such information and have executed a similar Confidentiality/Conflict of Interest Agreement. In the event that I should have reason to believe that the confidentiality of this information has been breached, I will notify the Division of Purchasing immediately.

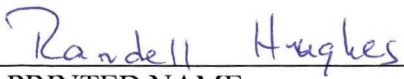
I attest that to the best of my knowledge my participation in this procurement process does not violate any state laws that relate to conflict of interest including sections 105.452 and 105.454, RSMo. This includes the prohibition of acceptance of anything of pecuniary value paid or payable, including after termination of employment, by any person, firm, or corporation related to the performance of your job duties regarding any case, decision, proceeding or application in which you were directly concerned or directly participated in during your period of employment.



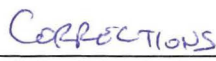
SIGNATURE



DATE



PRINTED NAME



AGENCY NAME

CONFIDENTIALITY / CONFLICT OF INTEREST AGREEMENT

REQUEST FOR PROPOSAL RFPS30034902100318

Title: Offender Health Care

Julie Kleffner, Buyer

It is my understanding that information related to the procurement process for the above referenced Request for Proposal has been provided to me on a need-to-know basis and that in accordance with section 610.021, RSMo, such records are closed to public review until such time as a contract is executed or all proposals are rejected.

It is also my understanding that disclosure of an offeror's proposal to a competitor may result in the competitor's disqualification from consideration for contract award and suspension/debarment from future procurement processes.

Therefore, I hereby agree to keep all information related to the Request for Proposal in strict confidence and not to divulge such information, in whole or in part, in any manner or form, to anyone or to allow others access to such information, unless they have a need to know such information and have executed a similar Confidentiality/Conflict of Interest Agreement. In the event that I should have reason to believe that the confidentiality of this information has been breached, I will notify the Division of Purchasing immediately.

I attest that to the best of my knowledge my participation in this procurement process does not violate any state laws that relate to conflict of interest including sections 105.452 and 105.454, RSMo. This includes the prohibition of acceptance of anything of pecuniary value paid or payable, including after termination of employment, by any person, firm, or corporation related to the performance of your job duties regarding any case, decision, proceeding or application in which you were directly concerned or directly participated in during your period of employment.

Scott O'Kelley
SIGNATURE

9/15/20
DATE

Scott O'Kelley
PRINTED NAME

MO Dept. of Corrections
AGENCY NAME

CONFIDENTIALITY / CONFLICT OF INTEREST AGREEMENT

REQUEST FOR PROPOSAL RFPS30034902100318

Title: Offender Health Care

Julie Kleffner, Buyer

It is my understanding that information related to the procurement process for the above referenced Request for Proposal has been provided to me on a need-to-know basis and that in accordance with section 610.021, RSMo, such records are closed to public review until such time as a contract is executed or all proposals are rejected.

It is also my understanding that disclosure of an offeror's proposal to a competitor may result in the competitor's disqualification from consideration for contract award and suspension/debarment from future procurement processes.

Therefore, I hereby agree to keep all information related to the Request for Proposal in strict confidence and not to divulge such information, in whole or in part, in any manner or form, to anyone or to allow others access to such information, unless they have a need to know such information and have executed a similar Confidentiality/Conflict of Interest Agreement. In the event that I should have reason to believe that the confidentiality of this information has been breached, I will notify the Division of Purchasing immediately.

I attest that to the best of my knowledge my participation in this procurement process does not violate any state laws that relate to conflict of interest including sections 105.452 and 105.454, RSMo. This includes the prohibition of acceptance of anything of pecuniary value paid or payable, including after termination of employment, by any person, firm, or corporation related to the performance of your job duties regarding any case, decision, proceeding or application in which you were directly concerned or directly participated in during your period of employment.



SIGNATURE

8-28-2020

DATE

William M. Koebel

PRINTED NAME

MO D HSS

AGENCY NAME

CONFIDENTIALITY / CONFLICT OF INTEREST AGREEMENT

REQUEST FOR PROPOSAL RFPS30034902100318

Title: Offender Health Care

Julie Kleffner, Buyer

It is my understanding that information related to the procurement process for the above referenced Request for Proposal has been provided to me on a need-to-know basis and that in accordance with section 610.021, RSMo, such records are closed to public review until such time as a contract is executed or all proposals are rejected.

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08/28/2020

SIGNATURE

DATE

Beth Lambert

PRINTED NAME

Dept. of Corrections

AGENCY NAME

CONFIDENTIALITY / CONFLICT OF INTEREST AGREEMENT

REQUEST FOR PROPOSAL RFPS30034902100318

Title: Offender Health Care

Julie Kleffner, Buyer

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SIGNATURE

September 11, 2020

DATE

Anne L. Precythe

PRINTED NAME

Department of Corrections

AGENCY NAME

CONFIDENTIALITY / CONFLICT OF INTEREST AGREEMENT

REQUEST FOR PROPOSAL RFPS30034902100318

Title: Offender Health Care

Julie Kleffner, Buyer

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SIGNATURE

September 11, 2020

DATE

Matt Sturm

PRINTED NAME

Department of Corrections

AGENCY NAME

CONFIDENTIALITY / CONFLICT OF INTEREST AGREEMENT

REQUEST FOR PROPOSAL RFPS30034902100318

Title: Offender Health Care

Julie Kleffner, Buyer

It is my understanding that information related to the procurement process for the above referenced Request for Proposal has been provided to me on a need-to-know basis and that in accordance with section 610.021, RSMo, such records are closed to public review until such time as a contract is executed or all proposals are rejected.

It is also my understanding that disclosure of an offeror's proposal to a competitor may result in the competitor's disqualification from consideration for contract award and suspension/debarment from future procurement processes.

Therefore, I hereby agree to keep all information related to the Request for Proposal in strict confidence and not to divulge such information, in whole or in part, in any manner or form, to anyone or to allow others access to such information, unless they have a need to know such information and have executed a similar Confidentiality/Conflict of Interest Agreement. In the event that I should have reason to believe that the confidentiality of this information has been breached, I will notify the Division of Purchasing immediately.

I attest that to the best of my knowledge my participation in this procurement process does not violate any state laws that relate to conflict of interest including sections 105.452 and 105.454, RSMo. This includes the prohibition of acceptance of anything of pecuniary value paid or payable, including after termination of employment, by any person, firm, or corporation related to the performance of your job duties regarding any case, decision, proceeding or application in which you were directly concerned or directly participated in during your period of employment.

Kathryn Thumann
SIGNATURE

9/4/2020
DATE

Kathryn Thumann
PRINTED NAME

DMH
AGENCY NAME

CONFIDENTIALITY / CONFLICT OF INTEREST AGREEMENT

REQUEST FOR PROPOSAL RFPS30034902100318

Title: Offender Health Care

Julie Kleffner, Buyer

It is my understanding that information related to the procurement process for the above referenced Request for Proposal has been provided to me on a need-to-know basis and that in accordance with section 610.021, RSMo, such records are closed to public review until such time as a contract is executed or all proposals are rejected.

It is also my understanding that disclosure of an offeror's proposal to a competitor may result in the competitor's disqualification from consideration for contract award and suspension/debarment from future procurement processes.

Therefore, I hereby agree to keep all information related to the Request for Proposal in strict confidence and not to divulge such information, in whole or in part, in any manner or form, to anyone or to allow others access to such information, unless they have a need to know such information and have executed a similar Confidentiality/Conflict of Interest Agreement. In the event that I should have reason to believe that the confidentiality of this information has been breached, I will notify the Division of Purchasing immediately.

I attest that to the best of my knowledge my participation in this procurement process does not violate any state laws that relate to conflict of interest including sections 105.452 and 105.454, RSMo. This includes the prohibition of acceptance of anything of pecuniary value paid or payable, including after termination of employment, by any person, firm, or corporation related to the performance of your job duties regarding any case, decision, proceeding or application in which you were directly concerned or directly participated in during your period of employment.


SIGNATURE

9/11/20
DATE

Travis Terry
PRINTED NAME

Dept. of Corrections
AGENCY NAME

CONFIDENTIALITY / CONFLICT OF INTEREST AGREEMENT

RFPS30034902100318



**Title: Comprehensive Health Care Services
Julie Kleffner, Buyer**

We, the undersigned, understand that information related to the procurement process for the above referenced Request for Proposal has been provided to each of us on a need-to-know basis and that in accordance with section 610.021, RSMo, such records are closed to public review until such time as a contract is executed or all proposals are rejected.

It is also our understanding that disclosure of an offeror's proposal to a competitor may result in the competitor's disqualification from consideration for contract award and suspension/debarment from future procurement processes.

Therefore, each of the undersigned do hereby agree to keep all information related to the Request for Proposal in strict confidence and not to divulge such information, in whole or in part, in any manner or form, to anyone or to allow others access to such information, unless they have a need to know such information and have executed a similar Confidentiality/Conflict of Interest Agreement. In the event that any of us should have reason to believe that the confidentiality of this information has been breached, we will notify the Division of Purchasing immediately.

We attest that to the best of our knowledge our participation in this procurement process does not violate any state laws that relate to conflict of interest including sections 105.452 and 105.454, RSMo. This includes the prohibition of acceptance of anything of pecuniary value paid or payable, including after termination of employment, by any person, firm, or corporation related to the performance of your job duties regarding any case, decision, proceeding or application in which you were directly concerned or directly participated in during your period of employment.

 _____ <i>Signature</i>	C. Douglas Shull _____ <i>Printed Name</i>	Dept. of Corrections _____ <i>Agency Name</i>	02/18/2021 _____ <i>Date</i>
 _____ <i>Signature</i>	Ty Barnes _____ <i>Printed Name</i>	Dept. of Corrections _____ <i>Agency Name</i>	02/18/2021 _____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Printed Name</i>	_____ <i>Agency Name</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Printed Name</i>	_____ <i>Agency Name</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Printed Name</i>	_____ <i>Agency Name</i>	_____ <i>Date</i>